Directory of British Columbia Importers and Manufacturers' Agents 1984–85

BC

Ministry of Industry and Small Business Development

THE HONOURABLE DON PHILLIPS MINISTER

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BC

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2. British Columbia map

3. Preliminary information card

4. British Columbia importers and manufacturers' agents listed alphabetically indicating:

Name	Code	Present	Additional
Address		Product	Lines
Products		Lines	Sought
Phone Number			
Key executive			

5. Products listed alphabetically indicating:

   Product
   Company Name in alphabetical order

Code explanation:
- I = Importer.
- A = Manufacturer's Agent.
- 1 = Sells only in B.C.
- 2 = Sells in Western Canada.
- 3 = Sells throughout Canada.
- 4 = Sells to foreign markets.
- * = Offices also located in other provinces in Canada.
- N.E.S. = Not Elsewhere Shown.

INTRODUCTION

The Directory of British Columbia Importers and Manufacturers' Agents is one of several publications which the Ministry of Industry and Small Business Development produces to support and aid the development of commercial interests in the province.

As each edition of this directory has been prepared, the activities of the firms within our economy have also changed. Currently, for example, many employers are reducing their staff — including sales people. This, in turn, places an even greater emphasis on the contribution which the importer or manufacturers' agent can play in contributing to the long-term prosperity of British Columbia and Canada through the fostering of inter-provincial and world trade. We hope that this directory will not only aid and stimulate those firms which are listed to expand their horizons and widen the scope of trade between British Columbia and the rest of the world, but will also encourage new participants to enter this dynamic field.

Use of standardized descriptions will aid users of the directory in making comparisons and choices. However, it is possible that some inaccuracies may be found because the firms listed have not yet commented on the descriptions selected. This will be corrected in the next edition since all firms now listed are requested to review their listings prior to the next printing.

The ministry wishes to thank all firms who have cooperated in providing the information used in compiling this directory and invites users and listed firms alike to comment on how the directory may be made more valuable or easier to use.

Please address any comments you might wish to make to:

Information Services
Ministry of Industry and Small Business Development
Parliament Buildings
Victoria, B.C. V8V 1X4

SHOULD YOU BE LISTED IN THIS DIRECTORY?

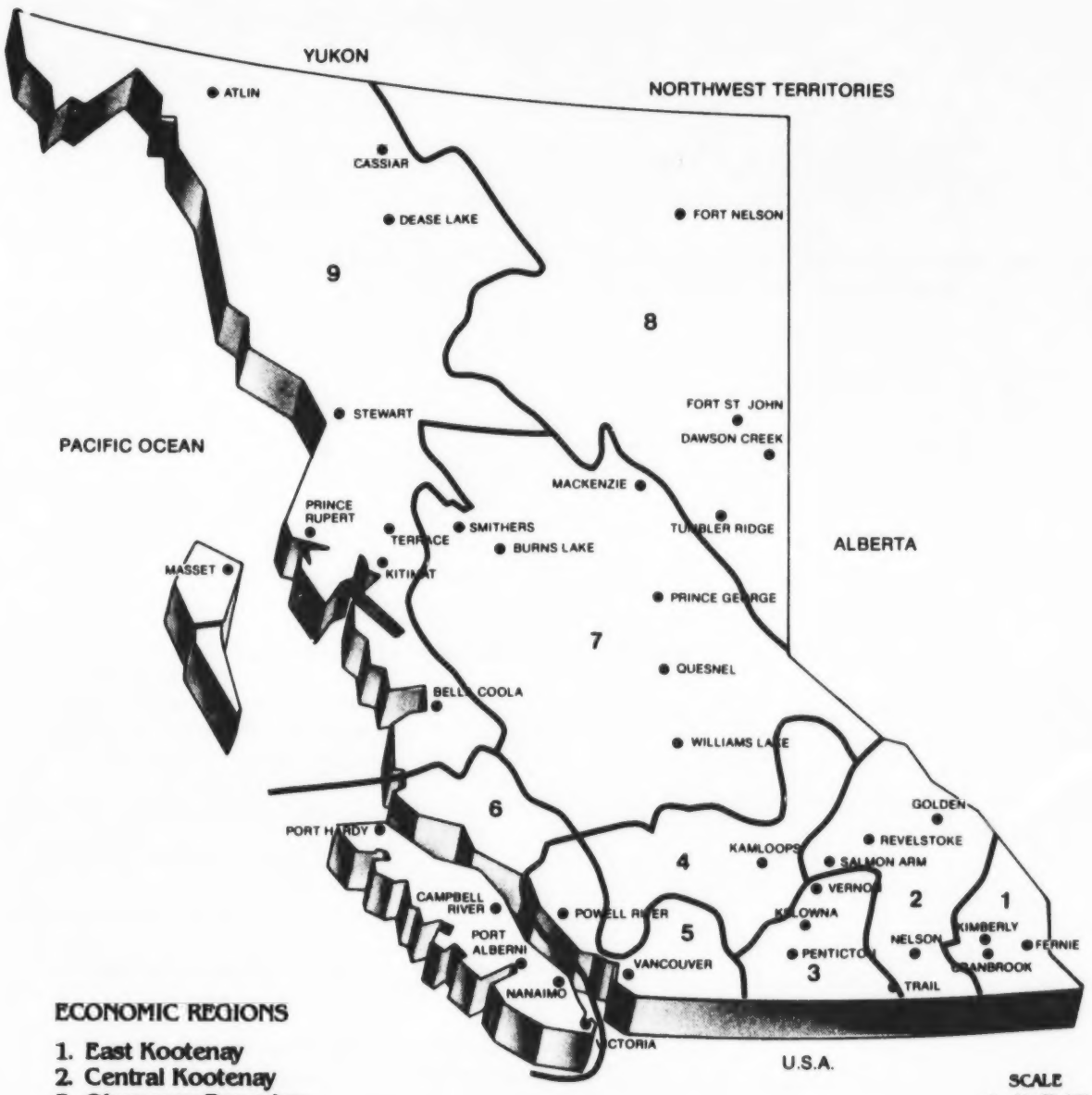
All firms and individuals who operate as importers or manufacturers' agents in the province are entitled to be listed in this directory without charge.

If you wish to have a listing added please complete the form on the following page and mail it to:

Information Services
Ministry of Industry and Small Business Development,
Parliament Buildings
Victoria, B.C. V8V 1X4

If the form is missing, you may obtain a listing form from the above address.

BRITISH COLUMBIA ECONOMIC REGIONS



ECONOMIC REGIONS

1. East Kootenay
2. Central Kootenay
3. Okanagan-Boundary
4. Lillooet-Thompson
5. Lower Mainland
6. Vancouver Island-Coast
7. Cariboo-Fort George
8. Peace River-Liard
9. Skeena-Stikine

IMPORTERS AND MANUFACTURERS' AGENTS DIRECTORY

Please check [✓]

[_____] Add the business described below to the next edition of the directory.

[_____] Change the listing for our business which currently appears on page ___ of this directory.

COMPANY NAME: ..... DATE .....
Day Month Year

MAILING ADDRESS:

CITY: ..... POSTAL CODE .....

KEY EXECUTIVE: ..... TITLE ..... TELEPHONE NUMBER .....

This business is: [_____] an importer [_____] manufacturers' agent (check one or both)

Describe the most important product categories or products you deal in. To ensure the most accurate description in the directory, please provide the most complete description possible without using technical terms or brand names. Your listing will be limited to six entries.

1. .....

2. .....

3. .....

4. .....

5. .....

6. .....

If you are interested in handling additional products please check the appropriate spaces.

We wish to handle:

[_____] similar products to those described above.

[_____] products related to those listed.

[_____] other products (describe) .....

Where do you sell?: [_____] B.C. only [_____] Western Canada [_____] All Canada [_____] Export

Location(s) of other office(s) in Canada: .....

Countries of origin of imported items: .....

[_____] Check here if you require a complimentary copy of the directory.

Mail to: Importers and Manufacturers' Agents Directory
Ministry of Industry and Small Business Development
Parliament Buildings, Victoria, B.C. V8V 1X4

Listing by Company

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
271794 BC Ltd 6051 No 3 Road Vancouver, B.C. V6Y 2B2 Phone (604) 276-0202 Key Executive: J Siegel	I	1	Tools, general	
A				
A & A Food Importers (1976) 1158 Powell Street Vancouver, B.C. V6A 1J3 Phone (604) 255-6268 Key Executive: Giovanni Camporese	I A	3 4	Cheese graters; Cheeseboards; Cheeses; Coffee preparations; Spices, spice herbs/spice seed	
A A Sales Ltd 210 13395 76th Avenue Surrey, B.C. V3W 6K2 Phone (604) 591-5501 Key Executive: Stephen R Cant	I A	3	Advertising specialties; Fixtures, hotel, rets.,store; Pegboard books; Shelving, wooden	
A C Simmonds & Sons Ltd 270 4299 Canada Way Vancouver, B.C. V5G 1H3 Phone (604) 438-5267 Key Executive: R Weibe	I A	1 *	Electronic and related equipment; Home stereo equipment; Radio transmitters/receivers	
A J H Macdonald Limited 398 East 13th Avenue Vancouver, B.C. V5T 2K5 Phone (604) 879-5751 Key Executive: Eric Oxenham	A	1	Boxes, tool; Handles for hand implements; Marine hardware; Metal rules, scales, tapes; Nails; Wheelbarrows; Wood-tool handles	Giftwares
A K Marketing Co 202 6665 Royal Oak Vancouver, B.C. V5H 3P5 Phone (604) 437-8599 Key Executive: Arvid Knudsen	I A	1	Gift items; Novelties and art goods	
A O Nicolas Ent Ltd 6500 Swift Avenue Vancouver, B.C. V7E 4H1 Phone (604) 277-0637 Key Executive: Ron Dulay	I A	3	Papaya, puree, frozen; Ripe mangoes, frozen; Ripe mangoes, puree, frozen	
A R G Agency Associates Ltd 201 8400 Main Street Vancouver, B.C. V5X 3L8 Phone (604) 324-9291 Key Executive: A Glavind	A	3	Giftwares; Novelties and art goods; Stationery	
A Z Trading Co Ltd 1391 Chuckart Place Vancouver, B.C. V7J 1R8 Phone (604) 873-8084 Key Executive: John Lang	I	2	Die-cast toys; Hot water bottles; Telecommunication equip.; Thongs; Umbrellas, except garden type	Novelties and art goods; Stuffed animals, plush-covered
A-Canada Importers 24 Water Street Vancouver, B.C. V6A 2R5 Phone (604) 681-4719 Key Executive: Munir A Khan	I	2	Brassware/decorative items; Furniture, general	
Aarkay Imports Inc 73 East 6th Avenue Vancouver, B.C. V5T 1J4 Phone (604) 873-4931 Key Executive: K Hira	I	3	Giftwares; Similar items	
Ab & Hoy 400 404 Tranquille Road Kamloops, B.C. V2B 3G8 Phone (604) 376-0255	I A	2	Gift items	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Acme Fire & Safety Co Ltd 3429 Kingsway Vancouver, B.C. V5R 5L3 Phone (604) 437-8555 Key Executive: Lino Tonolli	A	2	Fire hose; Fire systems; First aid supplies; Hand fire extinguishers; Safety equipment	
Action Sales Agency Ltd 201 6445 Fraser Street Vancouver, B.C. V5W 3A6 Phone (604) 321-0121 Key Executive: L S (Sid) Hancock	A	3 *	Builders' hardware; Chemicals, household; Chemicals, industrial; Motor vehicle parts/acces.; Painting accessories	
Agro Chemical And Equipment 17902 Roan Place Surrey, B.C. V3S 5K1 Phone (604) 574-7411 Key Executive: Ralph Bouwman	I A	1	Chemicals, agriculture general; Machines, misc. agricultural; Seeds for sowing	Agricultural equip. general
Almex Trading Ltd 1121 West 27th Avenue Vancouver, B.C. V6H 2B7 Phone (604) 738-3763 Key Executive: Raymond Lee	I A	3 4	Candles, incl wax novelty type; Giftwares; Stationery	
Al Linds Agencies Ltd 22 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 684-2722 Key Executive: Al Linds	A	2 *	Women's coats, suits, clothing, general, leather jackets	
Al Zucker Agencies Ltd 900 West Georgia Street Vancouver, B.C. V6C 1P9 Phone (604) 685-4023 Key Executive: Al Zucker	A	2	Attache cases/briefcases, etc.; Handbags, vinyl and artificial	
Alcheringa Ltd 616 Trounce Alley Victoria, B.C. V8W 1K3 Phone (604) 383-8224 Key Executive: E M Monds	I A	3	Lambskin/sheepskin products; Primitive art Papua-New Guinea; Wool yarn, woolen spun	Related items
Algi International 708 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-6119 Key Executive: G Stellmacher	I A	2 *	Belts, general; Gloves, general; Handbags; Hats, general; Jewellery and silverware; Scarves, general; Umbrellas, except garden type	Related items
Alliance International 1178 Hamilton Street Vancouver, B.C. V6B 2S2 Phone (604) 682-3754	I	3	Footwear	
Amos Agencies Ltd 575 Richards Street Vancouver, B.C. V6B 2Z5 Phone (604) 681-8716	I A	2	Gift items; Novelties and art goods; Sparklers, fireworks; Stationery and paper products; Toys, general	Related items; Stuffed animals, plush-covered
Anderson Watts Ltd 3163 Underhill Avenue Vancouver, B.C. V5A 3C8 Phone (604) 420-1441 Key Executive: Keith Watts	I	3	Coffee preparations; Food/groceries, general; Food/groceries, oriental; Fruit juices, general; Noodles, instant; Picture and photograph frames; Tea	Similar Items
Anglo American Cedar Products 33286 South Railway Avenue Mission, B.C. V2V 4M6 Phone (604) 826-7185 Key Executive: Henry P Friesen	A	3 4	Shakes, cedar; Shingles, cedar	
Arden Marketing Co 407 110 East Keith Road Vancouver, B.C. V7L 1T9 Phone (604) 988-9201 Key Executive: Arden Sutherland	I	3	Radio caps; Souvenirs	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Ashoka Trading Co Ltd 6621 Main Street Vancouver, B.C. V5X 3H3 Phone (604) 324-7521 Key Executive: Ashok Sharma	I A	2	Children's outerwear; Embroidered fabrics; Polyester fabrics	
Asia Arts & Crafts Ltd 139 Water Street Vancouver, B.C. V6B 1A7 Phone (604) 683-2025 Key Executive: N S Dhanoya	I	2	Clothing, general; Gift items	
Asicana Trading Co Ltd Box 3802 Vancouver, B.C. V6B 3Z1 Phone (604) 321-4624 Key Executive: Mei Wan Ng	I A	2	Cast Iron, general; Stationery and paper products; Toys, general	
Associated Metals & Minerals Box 94130 Vancouver, B.C. V6Y 2A3 Phone (604) 274-2230 Key Executive: Bruce H Macleod	I A	3	Steel, general	Related items
Atlas Agencies Import Export 101B 920 Hillside Avenue Victoria, B.C. V8T 1Z8 Phone (604) 381-6222 Key Executive: Peter N Rooker	I A	3	Gift items; Novelties and art goods; Seasonal items; Sundries; Toilet preps./cosmetics	
B				
B J Sharp & Assoc Ltd 210 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-8508 Key Executive: Brian Sharp	I A	2 *	Athletic clothing; Lounge wear; Pants, jeans (men and women); Ladies' ready-to-wear; Sweaters, general	
B/N Sales 991 West 3rd Streetve Vancouver, B.C. V7P 1E4 Phone (604) 985-4527 Key Executive: Benny Nordhoj	I	2	Cheeses; Food/groceries, general; Sugar candy	
Balfour Guthrie And Company 740 Nicola Street Vancouver, B.C. V6G 2C2 Phone (604) 685-0211 Key Executive: D C Fraser	I A	3 4 *	Cereals, milled; Food/groceries, general; Nursery/greenhouse stock; Nuts, kernels and seeds for food; Oil seeds, oil nuts/oil kernel; Steel, general	
Barclay Ken Agency 831 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-3322	A	2	Blouses, silk; Rabbit fur jackets and coats; Sweaters	Similar Items
Barclay Sales Ltd 2920 Murray Street New Westminster, B.C. V3H 1X2 Phone (604) 461-1010 Key Executive: Bruce Barclay	I A	1	Hardware, general; Heating, general; Plumbing, general	
Barton Of Canada Ltd 3020 Gilmore Diversion Vancouver, B.C. V5G 3B4 Phone (604) 434-7231 Key Executive: N C Bardach	I	3 *	Gift items; Souvenirs; Toys, general	
Beaver Marketing Ltd Box 86188 Vancouver, B.C. V7L 4J8 Phone (604) 985-5824 Key Executive: V M Wahlgren	A	3	Furniture	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Beda Export-Import Ltd 491 Monteray Avenue Vancouver, B.C. V7N 3E9 Phone (604) 985-4253 Key Executive: Gunter Beda	I	2	Bowed string instruments	
Benjamin Averback Export Sales 3106 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-7499 Key Executive: Benjamin Averback	A	2	Ladies' dance and workout wear, cotton sportswear, sweatshirts and outfits; Pants, men's and women's jeans	
Bernie Mathieu Agencies Ltd Box 2138 Vancouver, B.C. V6B 3T8 Phone (604) 879-6807 Key Executive: Bernie Mathieu	A	3 4 *	Gift items; Souvenirs	
Bert Woll Fabrics & Supplies 240 East 1st Street Vancouver, B.C. V7L 1B3 Phone (604) 980-2695 Key Executive: Bert Woll	I A	2 *	Fabrics, upholstery; Upholstery supplies	
Bestward Gift Centre Ltd Box 69520 Vancouver, B.C. V5K 4W7 Phone (604) 683-3626	I	2	Novelties and art goods	
Bill Gray Agencies 304 119 West Pender Street Vancouver, B.C. V6B 1S5 Phone (604) 684-0816 Key Executive: M F (Bill) Gray	I A	2	Baby wear; Caps, bathing; Flags; Leather end products	Similar Items
Biltzan Agencies Ltd 970 Homer Street Vancouver, B.C. V6B 2W7 Phone (604) 687-7042 Key Executive: Tony Biltzan	A	2	Luggage; Small leather goods, general; Trunks/luggage/; Umbrellas, except garden type	
Bilwan Trading Co Ltd 322 East Esplanade Vancouver, B.C. V7L 1A4 Phone (604) 980-5420 Key Executive: William Wan	I	3	Screens, wooden; Tableware, ceramic, earthenware and porcelain; Carpets, wool	
Blue Bird Trading Co Box 561 Prince Rupert, B.C. V8J 3R5 Key Executive: Michael Wong	I A	3	Computer hardware; Computer software; General merchandise	Related items
Bodhi Tea Ltd General Delivery Denman Island, B.C. V0R 1T0	A	3 4	Tea preparations	
Bosa A & Co Ltd 562 Victoria Drive Vancouver, B.C. V5L 4E2 Phone (604) 253-5578 Key Executive: Augusto Bosa	I	3	Cheese, provolone type; Cheeses; Macaroni products; Meat, general; Olives, canned; Tomatoes, canned	
Boyes & Rosser Ltd 101 2660 No 5 Road Vancouver, B.C. V6X 2T3 Phone (604) 270-4438 Key Executive: George Shindler	I	3	Bicycles, general; Bicycles, parts/acces.; Motorcycles, etc. pts. and acces.; Sporting goods, general	
Bretioner Sales & Imports 6781 Marine Drive Vancouver, B.C. V7W 2T1 Phone (604) 921-7181 Key Executive: John Brettoner	I	2	Motor vehicle parts/acces.	Similar Items

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
British Mercantile Trading 6675 Marguerite Street Vancouver, B.C. V6P 5E8 Phone (604) 682-6751 Key Executive: Alan R Flowerdew	I A	3	Bamboo garden rakes, etc.; Nursery/greenhouse stock; Women's clothing, general	
Britmor Tool Co Ltd 1497 Adanac Street Vancouver, B.C. V5L 2C4 Phone (604) 253-7558 Key Executive: Peter Moulden	A	3 *	Hand tools and parts	Hardware, general
Brittania Sportswear Ltd 1295 Napier Street Vancouver, B.C. V6A 2H7 Phone (604) 253-5271 Key Executive: Steven Shadley	I	3	Casual wear, general; Women's coats, general; Sweaters, general	
Brixton Industries Ltd 1132 Union Street Vancouver, B.C. V6A 2C6 Phone (604) 255-3148 Key Executive: Al Zeitler	I	3	Handbags	
Brother International Corp 7611 Alderbridge Way Vancouver, B.C. V6X 1Z9 Phone (604) 273-8466 Key Executive: J Daley	I	3 *	Calculating machines and parts; Domestic knitting machines sewing machines; Typewriters, electric, portable	
Brown R A & Sons Ltd 201 8475 Ontario Street Vancouver, B.C. V5X 3E8 Phone (604) 324-1314 Key Executive: R W J Brown	I A	2	Firelogs, compressed sawdust; Fish, seafood, canned, general; Fish/seafood, general; Paraffin wax refined; Tea preparations	Pet food, general; Vegetables, canned, general
Bruce Agencies Ltd 259 West Osborne Road Vancouver, B.C. V7N 2R2 Phone (604) 988-2826 Key Executive: Douglas J Bruce	A	1	Fastenings, nuts/bolts, etc.; Light bulbs, general; Light fixtures and lamps, elec.	
Bruce P Innes Ltd 312 119 West Pender Street Vancouver, B.C. V6B 1S5 Phone (604) 687-4544 Key Executive: Bruce P Innes	A	1	Brooms, brushes and mops; Furn., Camp. lawn and veranda; Hardware, general; Snowshoes; Sparklers, fireworks; Vehicles, childrens, toboggans	Related items
Buck Haven Box 337 Trail, B.C. V1R 4L6 Phone (604) 367-9202 Key Executive: J Hutchinson	A	3 4 *	Chain saw parts; Mowers, lawn, parts, non-power; Power mower parts and acces.; Small engine service parts	Similar Items
Burtek Marketing Inc 3879 East 2nd Avenue Vancouver, B.C. V5C 3W7 Phone (604) 291-8401 Key Executive: P Gooderham	I A	3 *	Closed circuit T.V.; Public address speakers; Public address/PA/systems; Security acces.; Telephone answering machines	Alarm combination fire/burglar; Electronic and related equipment
C				
C & C Trading Co Ltd 3423 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-8218 Key Executive: Woo Yunwen	I	3	Mushrooms, canned	
C & T Arts Trading Co Ltd 8417 Main Street Vancouver, B.C. V5X 3M3 Phone (604) 327-6361 Key Executive: Dexter Cheng	I	3 *	Bamboo ware; Oriental arts and crafts; Rattan products; Wickerware	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
C F B Trading Company 1158 Powell Street Vancouver, B.C. V6A 1J3 Phone (604) 255-6268 Key Executive: Giovanni Camporese	A	3	Coffee preparations; Spices, spice herbs/spice seed	
C W Barker 608 736 Granville Street Vancouver, B.C. V6Z 1G3 Phone (604) 685-5541 Key Executive: C W Barker	A	1	Acetate boxes; Corrugated bakery cake liners; Corrugated paper products; Laminated foil insulation; Self adhesive labels; Tape, paper, gummed	
C W T Agency 3002 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-1609 Key Executive: Hudson Wong	I A	3	Ladies' wear	
Calkins & Burke Limited 500 1477 West Pender Street Vancouver, B.C. V6G 2S6 Phone (604) 669-3741 Key Executive: D B Calkins	I	3 *	Fish, seafood, canned, general; Fruits, canned, general; Mushrooms, canned; Screws, dry wall steel; Shellfish, frozen; Steel, general; Vegetables, canned, general	
Cameron Agencies Ltd 4261 Pine Crescent Vancouver, B.C V6J 4K8 Phone (604) 736-7124 Key Executive: Robert Cameron	A	1	Men's pants, sports coats, suits	
Can Am Importique Corp 7940 Enterprise Street Vancouver, B.C. V5A 1V7 Phone (604) 420-3311 Key Executive: Paul Pincott	I A	2 *	Bathroom accessories; Brassware/decorative items; Furniture, oak	
Canaan Enterprises Corp Box 883 Stn A Vancouver, B.C. V6C 2N7 Phone (604) 438-5212 Key Executive: Louis Chow	A	4	Sulphur, crude or refined	
Canada Import & Export 9061 135A Street Surrey, B.C. V3V 7C4 Phone (604) 594-0245 Key Executive: P J Ahenkorah	I A	4	Agricultural equip. general; Instruments, medical and related; Pharmaceutical prods	
Canada Trade Enterprises Co 107 3224 Alder Street Victoria, B.C. V8N 4Y6 Phone (604) 381-0917 Key Executive: M Olcay	I A	3 4	Telephone parts and accessories	Similar Items
Canadian Museum Of Flight And Transportation 13527 Crescent Road White Rock, B.C. V4A 2W1 Phone (604) 278-9804 Key Executive: Rose Zalesky	I	2 4 *	Flags; Gift items; Hats, general; Jewellery and silverware; Pictorial post cards; Plywood, aircraft; Posters, art, non-advertising; Spruce, aircraft grade	
Canadian Takahashi Limited 4250 Manor Street Vancouver, B.C. V5G 1B2 Phone (604) 435-8131 Key Executive: R K Cheng	I	2 *	Doors, flush, wooden, bifold; Doors, prehung, wooden nails	
Canfor Limited 440 Canfor Avenue New Westminster, B.C. V3L 3C9 Phone (604) 521-9656 Key Executive: K Kochi	I	3 *	Mouldings, hardwood; Nails, general; Paper, printed laminates; Particle board, general; Plywood, hardwood, general	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Cantrade Canada Trade 4501 Durling Place Victoria, B.C. V8N 4Y9 Phone (604) 381-0917 Key Executive: M Olcay	I A	3 4	Electronic and related equipment; Similar items; Telephone apparatus	
Canusa Wood Products Limited 203 1281 West Georgia Street Vancouver, B.C. V6E 3J7 Phone (604) 687-2254 Key Executive: D A Hay	I	3 4	Dowels; Lumber, general; Mouldings, wood; Plywood/wood building boards	
Capital-west Group 407 1547 West Broadway Vancouver, B.C. V6J 1W7 Phone (604) 738-6840 Key Executive: Gregory Wong	I A	2	Building supplies, general; Computer hardware	
Caravetta Enterprises Ltd 3306 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-3246 Key Executive: Anthony J Caravetta	A	1	Ladies dance and workout wear; Ladies sportswear, junior; Men's and women's pants, jeans	Luggage; Sporting goods, general
Cardinal Marketing Ltd 100 11471 Blacksmith Place Vancouver, B.C. V7A 4T7 Phone (604) 271-1422 Key Executive: Gary Sproule	I A	3 *	Elec. appliances/equip, misc.; Electronic and related equipment; Gift items; Glass basic products; Light fixtures and lamps, elec.; Motor vehicle parts/acces.; Plumbing,	
Carlile & Carmichael Ltd 322 Water Street Vancouver, B.C. V6B 1B6 Phone (604) 684-5358 Key Executive: Ronald Carlile	A	1	Children's wear, general Gloves, general; Neckwear; Outdoor/sports wear, general; Slippers, general; Sweaters, general; Women's shoes, general	Related items
Cathay Importers Ltd 37 West Pender Street Vancouver, B.C. V6B 1R3 Phone (604) 684-2348 Key Executive: K M Chong	I	3	Furniture; Household baskets/boxes/cans; Kitchen utensils/cutlery, etc.; Novelties and art goods	
Centaur Products Inc 103 Riverside Drive Vancouver, B.C. V7H 1T6 Phone (604) 929-7361 Key Executive: Jim Langhorn	I A	2 4 *	Gym/exercise/health equip; Racquetcourt equipment/systems; Sport/recreation equip/parts; Sports flooring	
Ceramosa Products Ltd 1497 Adanac Street Vancouver, B.C. V5L 2C4 Phone (604) 253-7558 Key Executive: Pizter Moulden	I	2 *	Tiles, ceramic, general	Related items
Cessna Imports Ltd 100 18 Gostick Place Vancouver, B.C. V7M 3G3 Phone (604) 986-1196 Key Executive: Peggy Cessna	I A	3	Barbecues, general; Kerosene heaters; Oak bath and kitchen accessories; Pump, water, hand type	
Chang Bros Enterprises Ltd 344 East Hastings Street Vancouver, B.C. V6A 1P4 Phone (604) 687-0732 Key Executive: Julio Chang	I A	2	Gift items; Sporting goods, general; Toys, general	
Chart Canada Ent Ltd Box 3649 Vancouver, B.C. V6B 3Y8 Phone (604) 669-2526 Key Executive: Richard Pacanowski	I A	4	Fish/seafood, general	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Chas L Thompson Ltd 1121 West 15th Avenue Vancouver, B.C. V7P 1M7 Phone (604) 984-4301 Key Executive: David Elliott	I A	2 *	Electronic test equipment; Electronic wire and cable; Public address/PA/systems; Relays, electric; Relays, electronic; Speakers, sound equipment; Timers, Wire;	Public address/PA/systems
Chelin Agencies Ltd 205 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-7271 Key Executive: Nat Chelin	A	2 *	Blouses/shirts, general; Bridal clothing; Dresses, general; Sweaters, general	
China Commercial Corporation 1201b Franklin Street Vancouver, B.C. V6A 1L2 Phone (604) 255-3116 Key Executive: Andrew Joe	I	3	Carpets rugs, mats and runners; Fruits, dried/dehydrated; Nuts, kernels and seeds for food	
Chinabound Worldwide Trading 2002 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-1609 Key Executive: Hudson Wong Bill Wilburn	I A	3	General merchandise; Hardware, general; Women's clothing, general	
Chula's Retail Limited 574 Johnson Street Victoria, B.C. V8W 1M3 Phone (604) 383-7133	I A	1	Gift items; Kimonos, blouses; Rattan products; Wickerware	Similar Items
Churchill J H Ltd 364b East Esplanade Vancouver, B.C. V7L 1A4 Phone (604) 985-2917 Key Executive: Joe Churchill	I A	2 *	Electrical instruments; Fiberglass ladders; Foot switches; Micro switches; Protector, relay; Transformers	
Cicerna Trading Co Ltd 234 Keefer Street Vancouver, B.C. V6A 1X5 Phone (604) 669-2824 Key Executive: Eddie Lok	I A	3	Oil, peanut refined; Rice, cleaned	
Classic Lighting Products Inc 8038 Winston Street Vancouver, B.C. V5A 2H5 Phone (604) 420-3816 Key Executive: Vic Hawthorne	I A	2	Bolts, nuts, nails, screws, etc.; Electro plated steel chain Incandescent lamps Lamp chimneys Lamps, portable/light fixtures Screw making machine	
Coal Harbour Agencies 566 Cardero Street Vancouver, B.C. V6G 2W6 Phone (604) 685-4341	I A	3	Teak, lumber mouldings	Marine hardware
Cogan & Hanley 6907 Heather Street Vancouver, B.C. V6P 3P5 Phone (604) 266-7942 Key Executive: Mark Cogan	I	3 4	Gems, natural and imitation	Similar Items
Coho Import & Export 15278 Victoria Avenue White Rock, B.C. V4B 1G8 Phone (604) 536-1220 Key Executive: R Cowie	I A	3 4	Food/groceries, general	
Colonia Importers Ltd Box 340 Lantzville, B.C. V0R 2H0 Phone (604) 754-6141 Key Executive: Marie Purtzki	I	3 4	Insect repellents, formulated	
Columbia Fasteners Ltd 259 East 1st Street Vancouver, B.C. V7L 1B4 Phone (604) 988-4814	A	2	Bolts, nuts, nails, screws, etc.; Hinges/butts; Stapling supplies	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Comimport Agencies & Manufacturers Ltd. Box 35489 Stn E Vancouver, B.C. V6M 4G8 Phone (604) 738-8022 Key Executive: Pierre L Doise	I	3 *	Spirits, general; Wine, general	
Continental Importers Ltd 1856 Pandora Street Vancouver, B.C. V5L 1M5 Phone (604) 253-3115 Key Executive: Jose Valagao	I	2	Cheeses; Fish/seafood, general; Oil, olive, refined; Reindeer meat; Tomato products; Wild rice	
Continental Trading 4431 West 10th Avenue Vancouver, B.C. V6J 1J1 Phone (604) 224-7516 Key Executive: Paul Lam	I	3	Furniture, general; Novelties and art goods; Tea preparations	
Cordex Marketing Ltd 827 West 26th Avenue Vancouver, B.C. V5Z 2E9 Phone (604) 876-6795 Key Executive: Louis Schossleitner	I A	3 4	Chamois; Knife sharpeners; Paint-roller cleaner; Paper coffee filters; Stove plates; Vacuum cleaner nozzles; Wardrobe accessories	Related items; Similar Items
Coro (Canada) Inc 303 698 Seymour Street Vancouver, B.C. V6B 3K6 Phone (604) 683-0525 Key Executive: Ray Kosick	A	3 4 *	Fashion jewellery	
Cosmopolitan Foods Ltd 7400 River Road Vancouver, B.C. V6X 1X6 Phone (604) 273-4546 Key Executive: Irvine Blassner	I	3	Food/groceries	
Cosmos Products Inc 3531 #1 Jacombs Road Vancouver, B.C. V6V 1Z8 Phone (604) 278-7941 Key Executive: S A Turnbull	I A	3 4 *	Cosmetic and toilet preps.; Furn., Camp., lawn and veranda; Hardware, general; Pharmaceutical prods.; Toys, general	
Cyntex Canada Ltd 2415 Kingsway Vancouver, B.C. V5R 5G8 Phone (604) 278-0224 Key Executive: Michael M Tanaka	I	3	Automobile parts; Leather garments; Motorcycle helmets; Motorcycles, etc. parts and acces.; Safes	Rifles and Guns
D				
D G MacLachlan Ltd 25 West 8th Avenue Vancouver, B.C. V5Y 1M8 Phone (604) 872-4591 Key Executive: Henry Clark	I A	2	Locks, parts; Locks/keys	Safety/sanitation equipment
D G Peterson Sales 601 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 682-4764 Key Executive: D Peterson	A	1	Embroidered crests; Gloves, general; Men's socks, general; Uniform shirts; Woven and printed fabric labels	
D J Enterprises 3824 Mountain Highway Vancouver, B.C. V7K 2J3 Phone (604) 985-1184 Key Executive: D Munz	I	3	Costume jewellery; Rosaries, crosses/other	General merchandise; Related items
Dacon Industries Ltd Box 341 Maple Ridge, B.C. V2X 7E9 Phone (604) 467-2215 Key Executive: Dale P Kirkhus	I A	2	Building supplies, general; Pipes, steel, general; Wire products, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Daewoo Corporation 510 1200 Burrard Street Vancouver, B.C. V6Z 2C7 Phone (604) 669-4567 Key Executive: S G Kim	A	3 4 *	Builders' hardware; Clothing, general; Cotton broad woven fabrics; Handbags; Marine equipment/supplies; Pipes and tubes, iron/steel; Sporting goods, general; Steel,	
Danica Imports Ltd 22 East 2nd Avenue Vancouver, B.C. V5T 1B1 Phone (604) 872-0277 Key Executive: Jan E Petersen	I A	3 4	Books, cook, English only China, general; Kitchen textiles; Tumblers, glass, non-crystal	
Darmac Agencies Limited 7990 Graham Avenue Vancouver, B.C. V3N 1V9 Phone (604) 524-8835 Key Executive: Garth Mackenzie	A	1		Architectural products, general; Elec. appliances/equip., misc.
Daro Agencies #3 12091 No 5 Road Vancouver, B.C. V7A 4E9 Phone (604) 274-1514 Key Executive: D R Hamilton	A	2 *	Stationers and office supplies	
David Merkel Agencies #1 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-7257 Key Executive: David Merkel	A	2	Ladies' ready-to-wear	
Derek Glazer Agencies 301 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 685-4915	A	2 *	Dresses, general; Lingerie; Women's rainwear; Sweaters, general	
Devon Marketing Ltd 1393 Marthers Avenue Vancouver, B.C. V7T 2G5 Phone (604) 926-9209 Key Executive: John Austen	A	1 4	China, general; Souvenirs, copper, only	
Devron Manufacturing Ltd 1493 Crown Streetet Vancouver, B.C. V7J 1G4 Phone (604) 980-3421 Key Executive: Norman Dove	I A	3 4	Machines, pulp and paper indus.	
Dierks Equipment Sales Ltd 645 East 16th Avenue Vancouver, B.C. V5T 2V3 Phone (604) 872-7891 Key Executive: C W Dierks	I A	1	Fiberglass bathtubs/showers; Safety fixtures; Sterilizers/autoclaves/lab., pts.; Wash fountains, industrial	
Djawa Pacific Enterprises Ltd 3131 Main Street Vancouver, B.C. V5T 3G8 Phone (604) 873-3831 Key Executive: Henny Ma	I	2 *	China, general; Gift items; Silk flowers; Wickerware	
Don Gaisford Agencies Ltd 3813 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 683-0531 Key Executive: D Gaisford	I A	3	Dresses, knitted; Men's leather gloves; Women's leather gloves; Scarves, silk and polyester; Sweaters; Travel rugs	
Don's Agencies Ltd 5537 Canada Way Vancouver, B.C. V5E 3N5 Phone (604) 526-1042 Key Executive: Don Wong	A	3	Air tools; Body fillers; Guns, spray, paint; Painting equipment/supplies; Rivets	
Donald B Carmichael Ltd 507 340 West Cordova Vancouver, B.C. V6B 2V3 Phone (604) 681-6633 Key Executive: Donald Carmichael	A	2	Coats, general; Wool yarn, woolen spun	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Donald-Gordon's Tartantown Ltd 500 Clarke Road New Westminster, B.C. V3J 3X2 Phone (604) 936-8548 Key Executive: Heather Jolley	I	3 4	General merchandise; Gift items; Scottish apparel-all items	
Doug Deans Agencies Ltd 3095 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 688-7111	A	1	Clothing, general	
E				
E Copeland & Son 251 900 West Georgia Street Vancouver, B.C. V6C 1P9 Phone (604) 681-8510 Key Executive: Brent Copeland	A	2	Bathing suits; Dresses, general; Lingerie; Lounge wear; Women's sweaters	
E K Sales 6110 Selma Avenue Vancouver, B.C. V5H 3R2 Phone (604) 437-6770 Key Executive: Edward Kuchma	I A	2	Instruments, medical and related; Pharmaceutical prods.; Surgical and medical supplies	
E P Davidson & Company Ltd 5440 Hollybridge Way Vancouver, B.C. V7C 4N4 Phone (604) 278-4254 Key Executive: E P Davidson	I A	2	Belts and belting, rubber; Blowers, industrial; Exhaust system parts; Filters, general; Heaters, steam hot water; Pulp dewatering; Strainers, water treatment;	
E R I C Corporation Box 82086 Vancouver, B.C. V5C 5P2 Phone (604) 291-0985 Key Executive: Eric Eccleston	I	3	Rubber massage sandals Staples, office type staplers	General merchandise
East Asiatic Company (Canada) 1201 West Pender Street Vancouver, B.C. V6E 2V3 Phone (604) 664-5303 Key Executive: A W Burns	I A	3	Electric transmission towers; Fruit/berry products, dried; Lumber, tropical hardwood; Nuts, shelled or prepared; Related items; Snack foods, general	
East India Carpets Ltd 1606 West 2nd Avenue Vancouver, B.C. V6J 1H4 Phone (604) 736-5681 Key Executive: A Sidhoo	I	2	Floor coverings, general	
East-west Gift Centre Ltd 222 SW Marine Drive Vancouver, B.C. V5X 2R5 Phone (604) 321-4877 Key Executive: Vincent Lau	I	3	Handicrafts	
Eastern Sales Ltd 7912 Government Road Vancouver, B.C. V5A 2E2 Phone (604) 420-2535 Key Executive: Edward Sturn	A	1	Coin meters; Commercial industrial lighting; Fuses, electrical; Mechanical timers	
Echo Trading Ltd 3560 Springfield Drive Vancouver, B.C. V7E 1Z4 Phone (604) 277-5186 Key Executive: D M Makara	I A	2 4	Steel, general	
Edinburgh Tartan Gift Shop 1001 Government Street Victoria, B.C. V8W 1X7 Phone (604) 388-9312 Key Executive: J Pollock	I	1	Jewellery-misc.; Scottish apparel — all items; Sweaters, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Edoko Food Importers Ltd 3815 East 1st Avenue Vancouver, B.C. V5C 3V6 Phone (604) 291-6487 Key Executive: Ernst Koltzenburg	I	2	Biscuits, plain/fancy; Chocolate confectionery; Cooking utensils; Cooking utensils, copper; Food/groceries, general; Kitchen cutlery; Sugar, etc.	
Elbowe Sales 12131 Mitchell Road Vancouver, B.C. V6V 1M7 Phone (604) 321-2291 Key Executive: Lawrence T Bowe	A	3 4	Fly ash collectors/ detectors; Spark detectors	
Emec Trading Ltd Box 12126 Vancouver, B.C. V6B 4N6 Phone (604) 687-9631 Key Executive: V Z Korotkov	A	3	Hard board	
Eto Natural Food Processors 3163 Orillia Street Victoria, B.C. V9A 1Y9 Phone (604) 382-6621 Key Executive: John S Eto	I A	3 4 *	Composite cans; Flexible packaging materials; Food processing machinery; Fruit juices, canned; Non-woven cloth	
Europa Furniture Of Canada Inc 3908 Graveley Street Vancouver, B.C. V5C 3T3 Phone (604) 291-9222 Key Executive: John Nardone	I	3 *	Furn., living room, general; Furn., dining room, general; Furniture, general	
European Arms Dist (1982) Ltd 2120 Commercial Drive Vancouver, B.C. V5N 4B4 Phone (604) 254-2621 Key Executive: Luigi Speroni	I	3	Ammunition; Leather; Pistols and revolvers; Rifles, general; Shotguns	
Ezra Agencies Inc 813 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-9227 Key Executive: Bob Ezra	I A	2	Baby gifts; Crystal, general; Furniture, general; Gold-plated giftware; Pewterware; Silver-plated giftware	Similar Items
F				
Falesca Importing Ltd 113 Charles Street Vancouver, B.C. V7H 1S1 Phone (604) 929-5711 Key Executive: Guido Tinaburri	I	2	Biscuits, plain/fancy; Cheeses; Chocolate preparations; Coffee, roasted or ground; Macaroni products; Mushrooms, canned; Olives, canned; Tomatoes, canned	Food/groceries, canned
Far-met Importers Ltd 34 West 7th Avenue Vancouver, B.C. V5Y 1L6 Phone (604) 876-2241 Key Executive: Michel Farges	I A	2	Food/groceries, general	
Fifth World Arts 765 Fort Street Victoria, B.C. V8W 1G9 Phone (604) 384-1114 Key Executive: John Mortimore	I	1	Cotton print fabric, general	Similar Items
Finewood Trading Company 134 Abbott Street Vancouver, B.C. V6B 2K4 Phone (604) 684-7231 Key Executive: Harry Driscoll	I	3 4	Hard board; Hardboard doorskins; Lumber, hardwood, general; Mouldings, hardwood; Plywood, hardwood, general; Wall panelling	Furniture, general; Hardware, general
Finn Ware Sales Ltd 2408 Granville Street Vancouver, B.C. V6H 3G6 Phone (604) 734-1718 Key Executive: K Halmekangas	I	1	Kitchen utensils/cutlery, etc.; Tumblers and stemware, glass	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Fishers Continental 3065 Butternut Avenue Port Coquitlam, B.C. V3C 3M7 Phone (604) 464-4111 Key Executive: Jan R Visscher	I A	3 4	Containers and closures; Fish/seafood, general; Graphic supplies; Plastics; Stamping foils	Related items
Fontile Corporation Ltd 270 Terminal Avenue Vancouver, B.C. V6A 2L6 Phone (604) 683-9358 Key Executive: J M Font	I A	2	Glass bricks, blocks/tiles; Tiles, ceramic, general	
Fraser Alice Agency 1102 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 682-6931 Key Executive: Alice Fraser	A	1	Belts, general; Blouses/shirts, general; Scarves, general; Shawls, general; Women's sweaters, general	Dresses, general; Suits, women's general
Fred Deeley Imports Ltd 12260 Vulcan Way Vancouver, B.C. V6V 1J8 Phone (604) 273-5421 Key Executive: Malcolm Hunter	I	3 *	Motorcycle, parts/acces.; Motorcycles	Similar Items
Fuji Trading Co Ltd Box 3243 Vancouver, B.C. V6B 3X8 Phone (604) 669-8524	I	3	Drink containers for sake	
Futura Cosmetics Group Ltd 202 1206 Hamilton Street Vancouver, B.C. V6B 2S9 Phone (604) 681-9141 Key Executive: M J Larson	I A	3	Hosiery, women's; Perfumes/colognes, etc.; Scalp and hair products; Toilet preps./cosmetics	
G				
G E Corrigan Agencies Ltd Box 1129 Stn A Delta, B.C. V4M 3T2 Phone (604) 943-1613 Key Executive: Graham Corrigan	A	3	Binoculars/opera glases; Fishing tackle, sportsmen's; Golf clothes, general; Inflated boats; Telescopic sights, firearm	
G P A Associates Sales & Marketing Ltd. 620 Greenwood Road Vancouver, B.C. V7S 1X7 Phone (604) 926-4120 Key Executive: Gord Parker	A	2 *	Audio/video tapes, general; Buttons, needles, pins, etc.; Combs, hair, except electric; Playing card accessories; Reading glasses and accessories; Scalp and hair products;	Similar Items; Goods, general
G Precious & Sons Ltd 1072 Hamilton Street Vancouver, B.C. V6B 2R9 Phone (604) 684-3248 Key Executive: Michael Precious	I	3 *	Bath mats and bath mat sets; Dish cloths; Mats, table; Napkins, general; Towels, dish; Towels, general	
G S Teja Ltd 422 Railway Street Vancouver, B.C. V6A 1A7 Phone (604) 254-0441 Key Executive: Dave Teja	I	1	Novelties and art goods/brass; Spices, spice herbs/spice seed	
G Stephen Webster Ltd Box 115 Stn A Vancouver, B.C. V6C 2L8 Phone (604) 922-8312 Key Executive: G S Webster	I	2 *	Fruit/berry products, dried; Nuts, shelled or prepared	
Gabay Imports Inc 882 Homer Street Vancouver, B.C. V6B 2W5 Phone (604) 688-7137 Key Executive: M Gabay	I	3	Belts, general; Leather end products; Women's handbags and purses	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Gardewick Industries Inc 3401 Burrard Street Vancouver, B.C. V6J 3J3 Phone (604) 731-3631 Key Executive: F Gardewick	I A	3 4	Dishwashers electric, domestic; Garbage disposals, electric; Hot water dispensers; Water proofing membranes	Related items
General Sales Syndicate Ltd Box 550 Stn A Vancouver, B.C. V6C 2N3 Phone (604) 684-5625 Key Executive: Dan Boerma	A	3	Architectural products, general; Product and inventory control	
George M Madden And Son Ltd 605 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 681-9647 Key Executive: Avery W Madden	I A	1	Blouses/shirts, general; Women's sweaters, general	
George Products Ltd 1632 East Pender Street Vancouver, B.C. V5L 1W3 Phone (604) 254-7553 Key Executive: Lily Lun	I A	2	Jewellery-misc.; Novelties and art goods	
Gim Lee Yuen Ltd 75 East Pender Street Vancouver, B.C. V6A 1S9	I	3	Boots and shoes; Food/groceries, oriental; Medicines, Chinese; Slippers, general; Spices, spice herbs/spice seed; Tableware, china/chinaware	
Girardi's Vintners & Spirit Agencies Ltd. 505 Railway Street Vancouver, B.C. V6A 1A7 Phone (604) 255-1308 Key Executive: A Girardi	A	2	Spirits, general; Wine, general	
Gisele Importers Ltd 2911 Granville Street Vancouver, B.C. V6H 3J6 Phone (604) 736-0821 Key Executive: Ralph Benarroche	I	3	Belts, general; Boots and shoes; Women's handbags and purses	
Golden Arts & Curios 720 Robson Street Vancouver, B.C. V6Z 1A1 Phone (604) 685-3135 Key Executive: B N Chen	I	1	Chinese antiques	
Golden Eagle Import Export Ltd 200 Carrall Street Vancouver, B.C. V6B 2J1 Phone (604) 688-9723	I	3	Audio/video tapes, general; Clothing, general; Gift items	
Golden Key Trading Co Ltd 1989 West King Edward Avenue Vancouver, B.C. V6J 2W7 Phone (604) 734-4335	I A	3 4	Bearings, ball/roller, general; Casters, rubber/nylon; Conveyor bulk, belt type; Conveyor, portable, belt type; Saws, carbide tipped tungsten	Abalone, frozen; Oyster juice; Raw/split cow hides
Gordon Lunden Agencies Ltd 7678 Winston Street Vancouver, B.C. V5A 2H4 Phone (604) 420-4111 Key Executive: Gordon Lunden	A	1	Caps, bathing; Glasses, magnifying; Hot water bottles; Rubber end products; Toilet preps./cosmetics	Gift items; Picture and photograph frames; Sundries
Gordon Parker Agencies Ltd 7678 Winston Street Vancouver, B.C. V5A 2H4 Phone (604) 420-6216 Key Executive: Ron Newton	I	3	Cosmetic bags; Perfumes/colognes, etc.; Sundries; Toilet preps./cosmetics	
Gordon Wilson Sales Box 1234 New Westminster, B.C. V3J 6Z9 Phone (604) 939-8996 Key Executive: James Gordon Wilson	I A	1	Advertising specialties; Chemicals, swiming pool; Toys	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Gossamer Marketing Group Box 3843 Vancouver, B.C. V6B 2Z3 Phone (604) 682-4385 Key Executive: Ron Barker	I A	3 4	Hypothermia emergency suits; Luminous sports items; Pens, general; Personalized yachting caps; Retractable hair brush; Safety vests	General merchandise
Granville Enterprises Ltd Box 34131 Stn D Vancouver, B.C. V6J 1Z3 Phone (604) 685-8908 Key Executive: J E Wood	I A	3 4 *	Compressors, air and gas; Generators, portable; Hand tools and parts; Power driven hand tools; Shelving, wooden	Storage bins, general
H				
H A Kidd 7952 Winston Street Vancouver, B.C. V5A 2H5 Phone (604) 421-7976	I	3	Buttons, needles, pins, etc.; Sewing accessories and notions; Sewing scissors	
H Cleveland & Co Ltd 7546 Gilley Avenue Vancouver, B.C. V5J 4X5 Phone (604) 430-1506 Key Executive: K H Malmgren	I	2 4	Meat	
H F Clarke Ltd 144 West 8th Avenue Vancouver, B.C. V5Y 1N2 Phone (604) 872-2622 Key Executive: Donald R Craven	A	1 *	Circulating pumps; Infra red heaters; Radiant heat equipment; Steam line equipment	
H Hacking Co Ltd 8370A Prince Edward Street Vancouver, B.C. V5X 3R9 Phone (604) 324-2116 Key Executive: R Hacking	I	2	Boots and shoes; General merchandise; Sporting goods, general	
H K Imports Ltd 367 Water Street Vancouver, B.C. V6B 1C2 Phone (604) 685-1112 Key Executive: Harry Kabusch	I	3	Novelties and art goods; Sporting goods, general; Sundries; Toys, general	
H Lipsman Sales 206 367 Water Street Vancouver, B.C. V6B 1C2 Phone (604) 669-4933 Key Executive: Herb Lipsman	A	1	Balloons, toy; Garden tools; Greeting cards, not post cards; Needle work kits; Notions and closet accessories; Wickerware; Wool yarn, woolen spun	
Hal-nor Enterprises (1980) Ltd 1239 Adanac Street Vancouver, B.C. V6A 2C8 Phone (604) 980-9972 Key Executive: P Shipman	A	1	Jewellery-misc.	
Hallwood Agencies Ltd 2555 Gilmore Avenue Vancouver, B.C. V5C 4T6 Phone (604) 437-0455 Key Executive: C R Hallwood	A	1	Elec. switch/protective items; Electronic equipment/component	Related items
Halron Industries Ltd 8150 Ontario Street Vancouver, B.C. V5X 3E3 Phone (604) 324-4420 Key Executive: Hal Mehlew Bacher	I	3 4	Casters, steel; Polypropylene; Sisal carpet	
Haney Pottery Sales Ltd 4415 Dawson Street Vancouver, B.C. V5C 4B8 Phone (604) 299-3661 Key Executive: Jorn Jakobsen	I A	3 4	Clay and ceramic pots; Hanging baskets; Plant pots; Plastic end products	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Hank Brody Agencies Ltd 8735 Crest Drive New Westminster, B.C. V3N 4A1 Phone (604) 524-8744 Key Executive: H S Brody	I A	1	Chesterfields; Furn., living room, general; Furn.,misc. coffee tables, etc; Furn.-dining room, general	
Harder & Scherk Agency 19 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-4319	A	2	Blouses/shirts, general; Denim, general; Outdoor/sports wear, general; Outerwear, knitted	
Hardy Imports Ltd Box 1138 Ganges, B.C. V0S 1E0 Phone (604) 537-5128 Key Executive: Hardial Singh Sandhu	I	2	Barmops, terry towels; Bedding; Giftware, brass/copper/silver; Industrial towels, mops, etc.; Institutional linen	
Harvey Woods Ltd 308 319 West Pender Street Vancouver, B.C. V6B 1T4 Phone (604) 684-7567 Key Executive: B L Wood	A	2	Hosiery; Outdoor/sports wear, general; Underwear, general	
Hepco Industries Ltd 207 1571 Bellevue Avenue Vancouver, B.C. V7V 1A6 Phone (604) 926-3713 Key Executive: D K Hammond	A	1	Air conditioners and equip.	
Hett Agencies Ltd 1216 Franklin Street Vancouver, B.C. V6A 1K1 Phone (604) 254-0616 Key Executive: Bruce Martinsen	I A	3 4	Compressor, air, stat; Hose couplings/fittings; Plumbing, general; Polyethylene plastic pipe; Pump, water, hand type; Water system acces.	Similar Items
Hi-line Aluminum Welding Ltd 13060 No 2 Road Vancouver, B.C. V7E 2G1 Phone (604) 274-0222 Key Executive: R D Gordon	I A	2	Pipe fittings, stainless steel, aluminum	
Hike Enterprises Ltd 1519 West 37th Avenue Vancouver, B.C. V6M 1M5 Phone (604) 261-2927 Key Executive: E B Hyuck	A	1	Elec. appliances/equip, misc.; Vacuum bottles and jugs	
Hindin Sales Ltd 44 1214 Island Park Walk Vancouver, B.C. V6H 3T4 Phone (604) 736-9515	A	1	Embroidered crests; Tie fabrics; Woven and printed fabric labels	
Holland Imports Inc 3905 East 1st Avenue Vancouver, B.C. V5C 3W3 Phone (604) 299-5741	I A	3 *	Auto body repair tools; Axes; Drills, press, woodworking; Garden tools; Hand tools and parts; Jacks, hydraulic, indust.; Knives, general; Paint and varnish brushes;	
Hops-Isabelle Sales Agency 3601 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 683-0037 Key Executive: Bernie Hops	A	2 *	Dresses, junior sportswear, junior	Women's sweaters, general
Horizon International 1008 204 Homer Street Vancouver, B.C. V6B 2X1 Phone (604) 681-0750 Key Executive: Larry Sullivan	I A	2	Furniture, rattan/bamboo/wicker Garden tools; Hardware, general; Planters; Wickerware	
House of Mclaren 125 Water Street Vancouver, B.C. V6B 1A7 Phone (604) 669-5451 Key Executive: Sheena Mclaren Dickson	I	3 4	Jewellery, misc; Neckties; Novelties and art goods	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
House Of Orange Importers Ltd 553 Hillside Avenue Victoria, B.C. V8T 1Y8 Phone (604) 384-1117 Key Executive: E Johnson	A	3 4	Beads, all types, handicraft; Jewellery findings	
Howard Parfitt Sales 1046 Calverhall Street Vancouver, B.C. V7G 1A3 Phone (604) 980-2228	A	3	Construction machinery; Generators, portable; Hand tools and parts; Hardware, general	
Humber Pacific Enterprises Inc 367 Water Street Vancouver, B.C. V6B 1C2 Phone (604) 689-4166 Key Executive: Brian Humber	I	3	Costume jewellery	
Hyatt Industries Ltd 1572 West 4th Avenue Vancouver, B.C. V6J 1L7 Phone (604) 736-7301	I A	2 *	Air pollution control; Corrosion control; Couplings, general; Motor vehicle parts/acces.	
I				
I D Foods Corporation 4125 Mcconnell Drive Vancouver, B.C. V5A 3J7 Phone (604) 420-4414 Key Executive: Ken Aleong	I	3 *	Biscuits, plain/fancy; Chocolates, in boxes; Coconut, cream of; Coffee substitute; Food/groceries, Mexican; Mayonnaise/salad dressings; Tea preparations	
I S Estates 1657 West King Edward Avenue Vancouver, B.C. V6J 2V8 Phone (604) 736-7175 Key Executive: I Sirlin	I	2 4	Flexible packaging, general	
Iadarola Investments Ltd 423 Tranquille Road Kamloops, B.C. V2B 3T9 Phone (604) 376-5642 Key Executive: Antonio Iadarola		1	Food/groceries, general	
Iberica Trades Ltd 119 255 West First Street Vancouver, B.C. V7M 3G8 Phone (604) 986-0911	I	1	Wine, general	
Imperial International Canada Box 127 New Westminster, B.C. V3H 3E1 Phone (604) 461-0764	I A	3 *	Hunting knives; Kitchen and table cutlery; Pocket knives; Tableware, stainless steel	
India Importers Ltd 2300 Granville Street Vancouver, B.C. V6H 3G3 Phone (604) 733-5422 Key Executive: Hardial Holat	I	1	Carpets, mats/floor coverings	
Intercheck Corporation 1350 East 4th Avenue Vancouver, B.C. V5N 1J5 Phone (604) 255-5178 Key Executive: Ian Abramson	I A	3 4	Alarm systems; Coat checkers-coin operated; Coat locking chain locks; Night vision scopes; Security mirrors; Shoplifting prevention equip.	Metal detectors
Intercon Agencies Ltd 11 7550 River Road Delta, B.C. V4G 1C8 Phone (604) 270-6348 Key Executive: Alfred Schenk	I A	3	Clamps, steel; Grinding wheels; Levels, carpenters and masons; Welding equipment/parts	Lubrication equipment/parts

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
International Factory Sales 1507 Powell Street Vancouver, B.C. V5L 1H1 Phone (604) 255-1321 Key Executive: Ralph A Imeth	I A	3 4	Dog food, general; Domestic sewing machines; Eelskin handbags and wallets; Glass basic products; Glass mirrors	Food/groceries, general; General merchandise
International Importers Ltd 402 West Pender Street Vancouver, B.C. V6B 1T6 Phone (604) 688-9484 Key Executive: Harry K Otsuji	I A	3	Ophthalmic goods	Sporting goods, general
International Manufacturers' Agents Canada Inc 8362 St George Street Vancouver, B.C. V5X 3S7 Phone (604) 324-3217 Key Executive: Martin Gargon	I A	3 4	Clamps; Machine tool accessories	
International Spices Inc 286 SW Marine Drive Vancouver, B.C. V5X 2R5 Phone (604) 324-1171 Key Executive: Surinder Singh Grover	I	3	Beans, dried/except seed/nes.; Food/groceries, canned; Lentils, dried; Pickles; Spices, spice herbs/spice seed	
International Weatherproofing 1790 Kingsway Port Coquitlam, B.C. V3C 1S5 Phone (604) 941-4633	I	2	Building supplies, general; Paints and related products	
Intersel Imports Ltd 194 Pemberton Avenue Vancouver, B.C. V7P 2R5 Phone (604) 984-4374 Key Executive: Richard Beer	A	3 4	Brassware/decorative items	
Irhenly's Enterprises Ltd Box 2142 Abbotsford, B.C. V2T 3T8 Phone (604) 859-9636 Key Executive: V Reimer	I	1 4	General merchandise	
Irving Bakerman 409 340 West Cordova Street Vancouver, B.C. V6B 1E8 Phone (604) 688-3032 Key Executive: Irving Bakerman	A	2	Men's overcoats; Sports coats and blazers; Suits, slacks and sport	
Irving Kates Ltd 404 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 684-2525 Key Executive: I Kates	A	2 *	Aerobic wear; Blouses/shirts, general; Dresses, general; Women's swimwear, clothing, sweaters, general	
J				
J & M Imports Ltd 450 West Hastings Street Vancouver, B.C. V6B 1L1 Phone (604) 738-8411 Key Executive: Michael C Jarvis	I	1	Brassware/decorative items; China, general; Furniture, antique; Jewellery and silverware; Pewterware	
J A Hughes & Associates Ltd 884 Saddle Street Port Coquitlam, B.C. V3C 3N2 Phone (604) 435-4198 Key Executive: Jack Hughes	I A	2	Elec. appliances/equip., misc.; Electronic and rel. equipment; Electronic tubes/semi-conduct.; Instruments electric measuring	Similar Items
J A Rattenbury Ltd 1585 Nelson Avenue Vancouver, B.C. V7V 2P3 Phone (604) 926-0870 Key Executive: J A Rattenbury	A	1	Perfumes/colognes, etc.; Scalp and hair products	China, general; Chinese porcelain ware

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
J E Cartmel Ltd 8056 Winston Street Vancouver, B.C. V5A 2H5 Phone (604) 420-6233 Key Executive: John L Cartmel	A	2	Drill indexes; Dust cloths; Hacksaw frames; Motor vehicle parts/acces.; Saw blades; Tools, High speed cutting; Trailer connectors	
J J Krol Ltd 4080 West 10th Avenue Vancouver, B.C. V6R 2H1 Phone (604) 224-1080 Key Executive: T J Krol	I	3	Chinese porcelain ware; Gift items	
J M Bernstein & Sons Inc 502 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 682-1374 Key Executive: Stephen Bernstein	A	2 *	Women's clothing, general	
J R Kiady Agencies Ltd 1236 Frances Street Vancouver, B.C. V6A 1Z5 Phone (604) 253-2675 Key Executive: Bill Thederahn	A	2 *	Balloons, toy; Candles, incl. wax novelty type; Christmas decor. except lights; Christmas tree lighting sets; Games, general; Gas ball and spring horses; Kites; Stuffed toys	Related items
J W Patterson 1661 West 60th Avenue Vancouver, B.C. V6P 2A7 Phone (604) 261-7322 Key Executive: J W Patterson	A	2	Basic hardware; Furn. medicine/vanity cabinets; Plastic hardware; Propane barbecues	
Jack Hutton & Associates 709 340 West Cordova Street Vancouver, B.C. V6B 2V3 Phone (604) 684-0625 Key Executive: Jack Hutton	A	3	Boat parts, attachments/access.; Gun cases; Hunting knives	Related items; Similar items
Jack Krakower & Son 3701 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-4921 Key Executive: Norman Krakower	A	2	Men's clothing, pants and slacks, general; Suits, slacks and sport	
Jafre International Trading 2151 Kings Avenue Vancouver, B.C. V7V 2B9 Phone (604) 922-6627 Key Executive: Jack Krapf	I A	3	Cleaning equipment, non-elec.; Plastic hardware	
Jana And Company 190 Smithe Street Vancouver, B.C. V6B 2C4 Phone (604) 688-3657 Key Executive: J Wolfe	I	3	Women's jackets, pants, shorts, sweaters, general	
Japan Textile Corporation 211 206 East 6th Avenue Vancouver, B.C. V5T 1J8 Phone (604) 872-4027 Key Executive: Ramchand Mantani	I	2	Clothing, general; Gift items; Textiles, general	
Jarvis Imports & Sales Ltd 6891 Laurel Street Vancouver, B.C. V6P 3T6 Phone (604) 263-8773 Key Executive: Maurice Jarvis	I	3	Boots and shoes; Clothing, general; Industrial clothing	
Jason Piper Imports Inc 2475 Manitoba Street Vancouver, B.C. V5Y 3A4 Phone (604) 879-9304 Key Executive: Dawn Henderson	I	3	Buttons, needles, pins, etc.; Sewing accessories and notions	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Jim Campbell Agencies Ltd 774 Adirow Avenue Port Coquitlam, B.C. V3B 4K2 Phone (604) 936-2627 Key Executive: Jim Campbell	A	1	Novelties and art goods	
Joann M Sutton Agencies 202 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 683-3420 Key Executive: Joann M Sutton	A	1	Children's outerwear; Clothing, general	
John & Lo Trading Co 2649 Crown Street Vancouver, B.C. V6R 4H6 Phone (604) 228-0033 Key Executive: Johnny Wong	I	1	Coin purses; Dolls; Handbags; Jewellery cases; Novelties and art goods; Scissors/shears/trimmers—small; Silk flowers; Slippers, general; Umbrellas	
John Bowron & Co Ltd 1476 West 8th Avenue Vancouver, B.C. V6H 1E1 Phone (604) 738-2222 Key Executive: Robin Taylor	I A	2 4	Draperies, general projection; Shades and blinds, not venetian; Shades and blinds, venetian	
John M Leary Associates Ltd Box 35549 Stn E Vancouver, B.C. V6M 4G8 Phone (604) 522-0718 Key Executive: John Leary	A	3	Adhesives; Caulking; Door openers, Electronic; Doors, steel garage; Doors, wood, except cabinet; Stoves, wood and gas inserts	Builders' hardware
John Mcintosh Agency 406 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 681-7686 Key Executive: John Mcintosh	A	1	Belts, general; Men's gloves, dress, hosiery, underwear	
Jordan & Mann Agencies Ltd 401 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 684-5021 Key Executive: Joseph G Mann	A	1	Men's hats, pants and slacks, socks, sweaters, neckties; Sports coats, blazers, and shirts; Suits, slacks	
Jordans International Trading Co 218 8777 Hudson Street Vancouver, B.C. V6P 6H2 Phone (604) 324-2330 Key Executive: Marie O Jordan	I A	1	Fur goods, apparel; Handicrafts	
K				
K B Napier Ltd Box 80480 Vancouver, B.C. V5H 3X9 Phone (604) 433-4014 Key Executive: K B Napier	I A	2	Furniture, general; Kitchen utensils/cutlery etc.	Electrical fixtures; Hardware, general
K G (Ken) Anderson Ltd 602 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 684-7614 Key Executive: Ken Anderson	A	2	Children's wear, general	
K T Products Ltd 6994 Greenwood Street Vancouver, B.C. V5A 1X8 Phone (604) 420-1737 Key Executive: John D Willis	I	2	Compasses, directional; Hardware, general; Hunting knives; Pocket knives	
Kanematsu-gosho (Canada) Ltd 520 200 Granville Street Vancouver, B.C. V6C 1S4 Phone (604) 689-0011 Key Executive: Jon Nishikawa	I	1	Fish/seafood, general; Food/groceries, canned	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Kawasho International Canada 833 595 Burrard Street Vancouver, B.C. V7K 1K8 Phone (604) 689-7389 Key Executive: Tak Onoe	I A	2	Steel, general	Fish/seafood, general; Hams, not cured or cooked; Meat, cured, not canned
Kejas Company Pte Ltd Box 2164 Vancouver, B.C. V6B 3V3 Phone (604) 687-4411 Key Executive: Kesar Singh Dhaliwal	I A	3 4	Outerwear, non-knitted; Shawls, general; Textiles, general	
Kenwest Enterprises Ltd 2151 Oxford Street Vancouver, B.C. V5L 1E8 Phone (604) 254-0344 Key Executive: Ken Shinozaki	I A	2 4	Fish/seafood, general; Fruits/berries, general; Mushrooms, fresh or chilled; Novelties and art goods; Sweaters, handknit	
Kingfisher Agencies (1972) Ltd Box 76829 Stn S Vancouver, B.C. V5R 5T2 Phone (604) 435-9421 Key Executive: Ken Dickson	I A	2	Knives, general	
Kingsley & Keith Canada Inc 740 Nicola Street Vancouver, B.C. V6G 2C2 Phone (604) 688-1404	I A	3 *	Citric acid; Dextrose; Potassium sorbate; Sodium Benzoate; Sorbitol	
Kisco Foods Limited 6515 Sunshine Drive Delta, B.C. V4E 1P4 Phone (604) 594-3361 Key Executive: Svend Kuhr	I	3 *	Bakery ingredients, general; Bakery machinery/parts	
Knapton Agencies Ltd 407 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-2778 Key Executive: R Knapton	A	2	Children's wear, general; Women's clothing, general	Related items
Knox Picture Agencies Ltd 124 West 3rd Avenue Vancouver, B.C. V5Y 1E9 Phone (604) 873-3884 Key Executive: A W Schindel	A	2	Lithographs, prints; Picture and photograph frames	
Komatsu Canada Ltd 7500 River Road Vancouver, B.C. V6X 1X6 Phone (604) 278-3811 Key Executive: I W Biddlecombe	A	3 *	Grader, self-propelled; Hydraulic elevators; Loading machy, excavating type; Off-highway trucks	
Koncise Sales Ltd 13271 72nd Avenue Surrey, B.C. V3W 2N5 Phone (604) 594-1419 Key Executive: John Kirbride	I A	3	Cosmetic and toilet preps.; Sandals; Scalp and hair products; Thongs	General merchandise
Kurt Orban Canada Ltd 4129 Mcconnell Drive Vancouver, B.C. V5A 3J7 Phone (604) 420-2112	I	2 *	Steel, general	
Kwong Man Sang Co Ltd 396 Alexander Street Vancouver, B.C. V6A 1C5 Phone (604) 681-9511	A	3	Fish/seafood, general; Fruits/berries, general; Shrimp, frozen; Vegetables, canned, general; Vegetables, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
L				
L & O International Foods Ltd 396 Alexander Street Vancouver, B.C. V6A 1C3 Phone (604) 688-2448 Key Executive: Ken Okamoto	I	2	Biscuits, plain/fancy; Fruits/berries, general; Ginger, ground or unground; Vegetables, general	
La Bottega Fine Imports 1616 Commercial Drive Vancouver, B.C. V5L 3Y4 Phone (604) 254-4014 Key Executive: Maria Masellis	I	1	Bedspreads, textile; Ceramics; Children's wear, general	
Larry Laviolette Agencies Ltd 450 West 33rd Avenue Vancouver, B.C. V5Y 2M5 Phone (604) 688-2371 Key Executive: Larry Laviolette	A	2	Flannel shirts; Outwear, non-knitted; Pants, men's and boy's cotton; Tee shirts; Underwear, general	Related items
Latek Export-Import Inc 3902 Fraser Street Vancouver, B.C. V5V 4E4 Phone (604) 879-1922 Key Executive: Wojciech F Latek	I	2	Coffee Substitute; Ham; Pickles; Sauces; Sauerkraut; Sugar and confectionery; Syrup; Water, mineral	
Le Klu Importing Box 4129 Vancouver, B.C. V6B 3Z6 Phone (604) 683-7451 Key Executive: Henry Louie	I	3	Food/groceries, oriental	
Lee Importers Ltd 21 Water Street Vancouver, B.C. V6B 1A1 Phone (604) 681-5371 Key Executive: George Lee	I A	2	Furniture, general	
Lepsoe Trading Co Ltd 8120 Fairdell Crescent Vancouver, B.C. V7C 1W4 Key Executive: Cora Lepsoe	I A	3 4	Children's wear, general	Food/groceries, general
Libra Trading Co Ltd 212 East George Street Vancouver, B.C. V6H 1Z7 Phone (604) 684-2353 Key Executive: Eva L P Sun	I	2	Food/groceries, general; Oil, corn, refined; Rice, cleaned	
Lillico Holdings Ltd 6636 Vine Street Vancouver, B.C. V6P 5W5 Phone (604) 733-6131 Key Executive: John E Lillico	A	2 *	Leather; Textiles, general	Draperies, general
Lionel Broustone 110 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-7101 Key Executive: Lionel Broustone	A	2	Fashion wear; Maternity wear	
Lisa Kao Jewellery Co Ltd 95 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-3250 Key Executive: Lisa Kao	I	3	Jewellery—misc	
Lloyd Controls Ltd 3046 Westwood Street Port Coquitlam, B.C. V3C 3L7 Phone (604) 464-8505	I A	3 4	Computer control systems; Electronic equipment/component	
Loreco Marketing Co 303 15268 100th Avenue Surrey, B.C. V3R 7V1 Key Executive: Danny Reco	I A	3	Canwrappers; Computer software; Computer, general; Dolls; Novelties and art goods; Telecommunication equip.	General merchandise

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Luxford Gifts Ltd 3745 Keith Street Vancouver, B.C. V5J 3B9 Phone (604) 430-5332 Key Executive: Jack B Lewis	I	2	China, general; Crystal, general; Novelties and art goods/brass; Souvenirs; Tumblers, glass, non-crystal	
Lyman Agencies Ltd 311 East 6th Avenue Vancouver, B.C. V5T 1J9 Phone (604) 879-7734 Key Executive: Robert B Lyman	A	2	Motor vehicle parts/acces.	
M				
M A Stewart & Sons Ltd Box 258 Surrey, B.C. V3T 4W8 Phone (604) 594-8431 Key Executive: Roy D Hardy	A	3 *	Pipe fittings/malleable iron; Valves, ball, brass or bronze; Valves, butterfly, general; Valves, gate, brass or bronze; Valves, gate, iron; Valves, gate, steel	
M C M Sales 1315 Enderby Delta, B.C. V4L 1S4 Phone (604) 943-8512 Key Executive: Mel C Marshall	A	3	Concrete batching/mixing plant; Concrete forms, metal; Ladder, safety; Steam generators, general	
M D Charlton Co Ltd Box 153 Brentwood Bay, B.C. V0S 1A0 Phone (604) 652-2877 Key Executive: Murray Charlton	I	3	Competitive shooting supplies; Police dept. leather products; Sporting goods, leather; Stainless firearms cleaners	
M D Tuck Lumber Co Ltd 11598 132A 57th Avenue Surrey, B.C. V3S 3V3 Phone (604) 580-2234	I	3 4	Lumber—Pacific coast softwood	
M Routtenberg Sales 203 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 685-7820	A	2	Carryalls, travelling; Women's handbags and purses	
Macom Agencies Ltd 8840 Minler Road Vancouver, B.C. V7C 3T9 Phone (604) 271-2661 Key Executive: W G Morton	A	3	Connectors, electronic; Panel hardware; Switches; Terminals, general	
Madison Sales Ltd 2190 Douglas Road Vancouver, B.C. V5C 5A7 Phone (604) 294-3771 Key Executive: J M Styan	I A	2	Gloves, rubber; Hose couplings/fittings; Industrial raingear; Industrial rubber hose; Plastic and rubber work gloves; Plastic hose	Plastic tubing, general
Mainline Distributors Ltd Box 901 Kelowna, B.C. V1Y 7P5 Phone (604) 762-3433 Key Executive: J Mieras	I A	2	Lambskin/sheepskin products	
Major Imports Ltd 7011W Elmbridge Way Vancouver BC V7C 4V5 Phone (604) 276-8916 Key Executive: R K Waldman	I	3	Belts, general; Handbags; Neckwear; Wallets	
Mal Sebal & Associates 106 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 685-2331 Key Executive: Mal Sebal	A	3	Blouses/shirts, general; Coats, women, general; Pants, women, general; Skirts, non-knits; Women's clothing, general; Sweaters, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Manrep Sales Limited Box 46409 Stn G Vancouver, B.C. V6R 4G7 Phone (604) 738-7211 Key Executive: Douglas W Dryden	A	2	Painter's canvas, drop sheets; Coveralls and apparel; Painting equipment/supplies; Self adhesive children's decals; Sparkle paste	Related items
Marano Import 1895 Commercial Drive Vancouver, B.C. V5N 4A6 Phone (604) 253-9321 Key Executive: Tina Marano	I	1	Furn., living room, general; Furn., dining room, general	
Marbry Distributors Ltd 278 East 1st Street Vancouver, B.C. V7L 1B3 Phone (604) 986-2241 Key Executive: Gordon Marbry	A	2	Athletic clothing; Athletic footwear; Gloves, sport; Outdoor/sports wear, general; Racquetcourt equipment/systems; Skiwear; Uniforms, sports	
Marlyn International Trading Box 398 New Westminster, B.C. V3L 4Y7 Phone (604) 525-1792 Key Executive: Graham R Harris	A	2 4	Equestrian products, general; Hardware, general; Horticultural products; Industrial products, general	
Marubeni Canada Ltd 1930 505 Burrard Street Vancouver, B.C. V7X 1E5 Phone (604) 685-3331 Key Executive: S Asama	I A	3 4 *	Coal, general; Grains, general; Machinery, general; Non-ferrous metals; Pulp, general; Steel, general	
Marufuji Trading Co Ltd Box 3631 Vancouver, B.C. V6B 3Y8 Phone (604) 254-0501 Key Executive: D N Ozaki	I	2	Food/groceries, general; Novelties and art goods	
Maxing Enterprises Canada Ltd 816 510 West Hastings Street Vancouver, B.C. V6B 1L8 Phone (604) 669-0555	I	1 4	Canadian handicraft garments; Fish/seafood, general	
McAllister Agencies Ltd 307 Mansfield Place Vancouver, B.C. V7J 1E4 Phone (604) 985-6622 Key Executive: J McAllister	I A	3 *	Brooms, corn; Brooms, mops, brushes; Camping supplies, plastic; Cooking utensils Golf shoes; Housewares, misc.; Plastic housewares; Plastics; Sporting goods, general	Similar items
Melvin Oser Agencies Ltd 209 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 682-4341 Key Executive: Edward A Oser	A	2	Fabrics, garment/clothing; Sewing accessories and notions	Slide or zipper fasteners
Meridian Impex Inc 412 Princeton Avenue New Westminster, B.C. V3H 3L3 Phone (604) 931-5181 Key Executive: Dennis Greenwood	I	2	Furn., wooden, not uphol.	
Meridian Marketing Ltd 2075 Hillside Avenue New Westminster, B.C. V3K 1K9 Phone (604) 522-4094 Key Executive: B G Olstrom	I A	3	Food/groceries, general	
Merinta Marketing Company 202 11961 88th Avenue Delta, B.C. V4C 3C9 Phone (604) 594-2818	A	2 4	Anti-seize compound	
Mexicorner (Div Of Brett Holdings Ltd) 199 Water Street Vancouver, B.C. V6B 1A7 Phone (604) 687-9058 Key Executive: June Macdonald	I	2	Billfolds, wallets and purses; Cages, bird, wrought iron; Picture and photograph frames; Plastic housewares; Self-adhesive children's decals; Wallets, leather	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Michael Doyle & Associates Box 5174 MPO Vancouver, B.C. V6B 4B2 Phone (604) 688-7294 Key Executive: Michael Doyle	I	2	Plywood, hardwood, general	
Michael Palmer Agencies 3100 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 685-8271 Key Executive: Michael Palmer	A	1	Golf clothes, general; Men's clothing, general	
Midpoint Distributors Of Canada Ltd Box 82220 Vancouver, B.C. V5C 5P7 Phone (604) 298-5526 Key Executive: Ian Murdoch	I A	3	Garden tools; Mowers, lawn, electric; Mowers, lawn, parts, non-power; Wheelbarrows	
Miloni Food Importers Ltd 7515 Gilley Avenue Vancouver, B.C. V5J 4X4 Phone (604) 434-7271 Key Executive: Branko Miloni	I	2 4	Beans, dried/except seed/nes; Biscuits, plain/fancy; Cheeses; Coffee, roasted or ground; Fish, seafood, canned, general; Olives, canned; Pasta, general;	
Mitsubishi Canada Limited 2800 200 Granvulle Street Vancouver, B.C. V6G 1G6 Phone (604) 682-0666 Key Executive: S Okusawa	I	3 4 *	Cotton broad woven fabrics Food/groceries, canned; Machinery, general; Machines, drill/excavation; Non-ferrous metals; Rubber end products; Steel, general	
Modern Materials Ltd 125 East First Street Vancouver, B.C. V7L 1B2 Phone (604) 985-6141 Key Executive: V M Wahlgren	I A	3	Household decorating acc.; Kitchen tools/hand appl.	
Mona Electronic Int'nl Co Ltd 112 East 7th Avenue Vancouver, B.C. V5T 1M6 Phone (604) 872-2671 Key Executive: Miko Leung	I	3 *	Car stereos; Home stereo equipment; Portable stereos; Television sets, general	
Morris Harold Agencies Ltd 406 319 West Pender Street Vancouver, B.C. V6B 1T4 Phone (604) 684-9516 Key Executive: Harold Morris	I A	2	Boots and shoes	
Motta Stanley Industries Inc 2075 Alberta Street Vancouver, B.C. V5Y 3K2 Phone (604) 873-0514 Key Executive: Michael Chin	I A	2	Carpets rugs, mats and runners	
Mouldens Ltd 1497 Adanac Street Vancouver, B.C. V5L 2C4 Phone (604) 253-7558 Key Executive: Peter Moulden	A	2 *	Hardware, general	
Multi Trade Ltd 8918 Shaughnessy Street Vancouver, B.C. V6P 3Y5 Phone (604) 321-2464 Key Executive: Carlito M Sarmiento	I	2	Food/groceries, general; Furniture, buri; Furniture-rattan/bamboo/wicker; Handicrafts	
Munchee's Fashion Ltd 202 1020 Hamilton Street Vancouver, B.C. V6B 2R9 Phone (604) 681-6923 Key Executive: B Batra	I A	3 *	Clothing, general	
My Favorite Things Gifts Inc Box 63 Lantzville, B.C. V0R 2H0 Phone (604) 390-2231 Key Executive: Olwyn Randle	I	1	Books and pamphlets; Greeting cards, not post cards	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
N				
Nakashima Holdings Ltd 3731 Moncton Street Vancouver, B.C. V7E 3A5 Phone (604) 274-7238 Key Executive: Gary Nakashima	I A	3 4	Futon, down; Herring roe; Massage chairs; Nets; Salmon roe	Similar Items
National Importers Ltd 1331 Main Street Vancouver, B.C. V7J 3J7 Phone (604) 984-9111 Key Executive: Sadru Ahmed	I	3 *	Food/groceries, general	
Neat Things Importing Ltd Unit H 12180 86th Avenue Surrey, B.C. V3W 3H7 Phone (604) 594-2433 Key Executive: D Malman	I	3 4	Games, general; Gift items; Sporting goods, general	
Necan Import 11 12171 Bridgeport Road Vancouver, B.C. V6V 1J4 Phone (304) 273-8717 Key Executive: Gerard Oteman	I	3	Candle holders and accessories; Candles, incl. wax novelty type; Christmas decor. except lights; Fixtures—light, oil/kerosene; Oil, coal; Scissors, shears and trimmers	Tumblers and stemware, glass
New Orient Trading Co 196 Smithe Street Vancouver, B.C. V6B 2C4 Phone (604) 687-2244 Key Executive: Paul Chien	I A	3	Boots and shoes; Wallets	
New-line Products Ltd 3910 Grant Street Vancouver, B.C. V5C 3N3 Phone (604) 291-2856 Key Executive: K J Goller	I A	2	Hose couplings/fittings; PVC/rubber hose; Rainwear; Rubber dock fender; Safety and specialized clothing	Related items
Newell Agencies 106 1090 Homer Street Vancouver, B.C. V6B 2W9 Phone (604) 681-0811 Key Executive: Sam Newell	A	2	Correspondence/cut paper; Designer fabrics; Gift items; Toilet preps./cosmetics	Similar Items
Nick Loule & Assoc Ltd 3114 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 688-1281	I A	2	Men's apparel accessories; Neckties, men's; Pants, men's; T-shirts, ladies'	
Nielsen Agencies (1980) Ltd 322 Water Street Vancouver, B.C. V6B 1B6 Phone (604) 684-9627 Key Executive: Mark Nielsen	A	1	Casual wear, general; pants and slacks, general; Rainwear; Shirts, general	Men's skiwear
Nikka Overseas Agency Ltd 378 Powell Street Vancouver, B.C. V6A 1G4 Phone (604) 684-4155 Key Executive: S P Yamauchi	I	3 4	Acupuncture equip./supplies; Fishing equip., commercial; Rainwear	
Nipa Hut Imports Ltd 881 Hamilton Street Vancouver, B.C. V6B 2R3 Phone (604) 681-9491 Key Executive: Eleanor De La Cruz	I	2	Blouses/shirts, general; Dresses, general; Skirts, non-knits; Women's sweaters, general	
Norco Products Ltd 7950 Enterprise Street Vancouver, B.C. V5A 1V7 Phone (604) 420-6616 Key Executive: A M Lewis	I	3 *	Bicycles, clothing, general, parts/acces.	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
North American Imports Ltd Box 35205 Stn E Vancouver, B.C. V6M 4G4 Phone (604) 263-8617 Key Executive: R H Harris	I A	3 4 *	Beer, general	Food/groceries, general
Northern Feather Ltd 157 West 7th Avenue Vancouver, B.C. V5Y 1L8 Phone (604) 874-0221 Key Executive: T L Nilsson	I A	3 *	Bedding; Cushions exc. bed pillows; Pillows, bed; Quilts, bedding, textile	
Norwestra Sales Ltd 1320 East 3rd Avenue Vancouver, B.C. V5N 1G4 Phone (604) 255-6222 Key Executive: Rodger Aiers	A	2	Stationery and paper products	
O				
Okura & Co Canada Ltd 505 409 Granville Street Vancouver, B.C. V6C 1T2 Phone (604) 688-2591 Key Executive: Y Aida	I	3 4	Steel, general	
Oriental Handloom Bazaar 1082 Robson Street Vancouver, B.C. V6E 1A7 Phone (604) 683-6217			Sarees	
Orion Products Ltd 694 Sumas Street Victoria, B.C. V8T 4S6 Phone (604) 383-9943 Key Executive: D Peter King	A	3	Cotton thread for sewing; Needles except machine needles; Pearls, simulated, general; Plastic and tone hairpins	
Ormaechea Enterprises Ltd 6501 Victoria Drive Vancouver, B.C. V5P 3X8 Phone (604) 324-2503 Key Executive: I Ormaechea	I A	3 4	Books, cook, English only	
Oscar Dirnfeld Agencies 2525 Manitoba Street Vancouver, B.C. V5Y 3A7 Phone (604) 873-8718 Key Executive: Oscar Dirnfeld	A	1	Gift items; Indoor garden supplies; Kitchen utensils/cutlery etc.; Matches and smokers' supplies; Souvenirs, copper, only; Towels, washcloths, bath accs.	
Overseas Trading 655 Douglas Street Victoria, B.C. V8V 2P9 Phone (604) 386-2812 Key Executive: Peter George Hartnell	I A	3	Bedding; Curtains and draperies; Institutional glassware; Marble end products; Tiles, ceramic, general; Towels, washcloths, bath accs.; Wool carpet	
P				
P & A Trading Company Limited 314 198 West Hastings Street Vancouver, B.C. V6B 1H2 Phone (604) 683-1612	I A	1 *	Food/groceries, general; General merchandise; Lumber, general; Nephrite jade; Pulp, general; Tea preparations	
P K Trading Ltd 245 Union Street Vancouver, B.C. V6A 2B2 Phone (604) 687-2924 Key Executive: Jackson Yee	I A	3	Food/groceries, oriental; Ginger, ground or unground	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Pabmor International Ltd 202 6961C Russell Street Vancouver, B.C. V5J 4R8 Phone (604) 438-4346 Key Executive: M Clarke	I	3	Meat, general	
Pacific Candy Ltd 1836 East Hastings Street Vancouver, B.C. V5L 1T2 Phone (604) 254-9484 Key Executive: Roy Smith	I A	3	Chocolate preparations; Chocolates, in boxes; Sugar and confectionery	Candy molds; Cheeses
Pacific Net & Twine Ltd 3731 Moncton Street Vancouver, B.C. V7E 3A5 Phone (604) 274-7238 Key Executive: Frank Nakashima	I	2	Boots, fishermen; Fishing equip., commercial; Nets, fishing, commercial; Suits, commercial fishermen's; Survival suits	
Pacific Northern Distributors 21 1035 Richards Street Vancouver, B.C. V6B 3E4 Phone (604) 682-2741 Key Executive: James Hahm	I	3	Fish, seafood, canned, general; Fruits, canned, general; Vegetables, canned, general	
Pacific Rim Distributors Ltd 311 Water Street Vancouver, B.C. V6B 1B8 Phone (604) 687-7478 Key Executive: Carl Parker	A	2	Designer fabrics; Fabrics, garment/clothing; Textiles, general	
Pacific Supply Co Ltd 36 Powell Street Vancouver, B.C. V6A 1E7 Phone (604) 683-2736 Key Executive: Charles B Ehrl	I	2	Fishing tackle, sportsmen's; Hardware, general; Novelties and art goods; Sporting goods, general	
Panel Products 12191 Vickers Way Vancouver, B.C. V6V 1J2 Phone (604) 273-3108 Key Executive: J L Werner	I A	2 *	Bathroom accessories; Bathroom segments, modular; Blackboards, except toy; Doors, flush, wooden, bifold; Lockers, other than wooden; Lockers, wooden	
Papillon Eastern Imports Ltd 1030 Hamilton Street Vancouver, B.C. V6B 2R9 Phone (604) 685-3394 Key Executive: R S Malik	I	3	Women's clothing, general	
Pascal Marketing Agencies Inc 102 1365 Howe Street Vancouver, B.C. V6Z 1R5 Phone (604) 669-2669 Key Executive: Richard A Pascal	I A	2	Gift items; Kitchen utensils/cutlery, etc.; Novelties and art goods; Paint sundries; Plastic housewares; Telephone and address books	
Patrick J Hawkins Inc Box 69338 Stn K Vancouver, B.C. V5K 4W5 Phone (604) 254-7558 Key Executive: Patrick Hawkins	A	2	Furniture fabrics	
Pattern Agencies Ltd 201 11711 Bridgeport Road Vancouver, B.C. V6X 1T5 Phone (604) 270-1033 Key Executive: Alan K Pattern	A	2	Bedspreads, general; Blankets; Dish cloths; Mats, table; Napkins, general; Pads, mattress; Pillows, bed; Sheet sets, waterbed; Towels, dish	Sheet sets, general; Sheets, bed, cotton
Pax Traders Inc Box 3023 Langley, B.C. V3A 4R3 Phone (604) 530-6344 Key Executive: M M Bremnes	I	2	Grass cloth, wallcovering	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Pearson Agencies Inc 7201 Hewitt Street Vancouver, B.C. V5A 3M1 Phone (604) 291-0101 Key Executive: B J Pearson	A	1	Boots, general; Gloves, general	Hosiery
Pentax Of Canada Ltd 1760 West 3rd Avenue Vancouver, B.C. V6J 1K5 Phone (604) 733-1161 Key Executive: T Jojiki	I	3	Other photo equipment	
Pentimento Sportswear Ltd 1295 Napier Street Vancouver, B.C. V6A 2H7 Phone (604) 253-5271 Key Executive: Steven Shadley	I	3	Women's and girls' jackets, pants, shirts, sweaters; Ladies' sweaters, T-shirts	
Peter Watt Agencies 1116 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 681-6424 Key Executive: Peter Watt	A	1	Women's sleepwear, slippers, underwear	
Pexim Enterprises Inc 870 505 Burrard Street Vancouver, B.C. V7X 1M4 Phone (604) 689-1691 Key Executive: Francis H Chang	I A	2 4	Engine fuel saving device; Fish/seafood, general; Lumber, general; Motor vehicle, Japanese, parts	
Pim's House Of Photography Ltd 126 Station Street Duncan, B.C. V9L 1M7 Phone (604) 748-5022 Key Executive: Pim Richters	I	3	Photo mounting materials	
Polaris Products Inc 2514 Highway 97 North Kelowna, B.C. V1X 4J4 Phone (604) 860-6846 Key Executive: C W Boulding	I A	3 4	Hobby equipment; Radio controlled vehicles	
Pollock Import Co Of Vancouver Ltd 596 West 8th Avenue Vancouver, B.C. V5Z 1C5 Phone (604) 873-6596 Key Executive: David M David	A	2	Hardware, general; Padlocks, including keys; Paint and varnish brushes	
Polypak Distributors Ltd 828 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-9622 Key Executive: Eric Wolstenholme	I	3	Polybags, plain and printed	
Popular Industries Ltd 10 1004 Hamilton Street Vancouver, B.C. V6B 1A9 Phone (604) 277-3144 Key Executive: Lance Lewis	I	3 *	Clothing, general	
Prairie Pacific Sales Limited 988 Beaconsfield Road Vancouver, B.C. V7L 1T2 Phone (604) 988-9238 Key Executive: Ron S Suche	I A	2	Costume jewellery; Novelties and art goods/brass; Toilet preps./cosmetics	
Price Rees Sales Ltd 211 20226 Fraser Highway Langley, B.C. V3A 3E6 Phone (604) 534-7057 Key Executive: Glenn Price	A	2 *	Headwear, gloves and mittens; Skiwear; Sweaters, general	Similar Items; Skiing equipment and parts; Sunglasses, all types

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Promotional Imports 405 100 South Park Royal Vancouver, B.C. V7T 1A2 Phone (604) 926-7811 Key Executive: R D Leaper	I	3	Men's sportwear; Shirts, men, general; Boy's shirts, general	
Protag Enterprises Limited 515 West Pender Street Vancouver, B.C. V6B 1V5 Phone (604) 687-6393 Key Executive: Lawrence S W Leung	I A	2	Hardware, general; Picture and photograph frames; Stationery and paper products	
Protin Import Ltd 254 1070 West Broadway Vancouver, B.C. V6H 1E9 Phone (604) 736-2568 Key Executive: Andre C Berner	I A	2	Flat glass; Pipes, steel, general; Steel, construction	
Pui Kee Trading Corp 2249 Charles Street Vancouver, B.C. V5L 2V4 Phone (604) 251-4964 Key Executive: Pui Yan Yang	I A	3	Fish, fresh,chilled or frozen; Shellfish, frozen	
Q				
Quest Marketing Ltd #2 2375 Alpha Avenue Vancouver, B.C. V5C 5L2 Phone (604) 294-4481 Key Executive: Ian Dungate	A	2	Biscuits, plain/fancy; Black current cordial; Dish cloths; Herring fillets, pickled; Oil, gear, automotive; Oil, olive, refined; Olives, canned; Towels, dish;	
R				
R & L Imports Ltd 4670 Dawson Street Vancouver, B.C. V5C 4C3 Phone (604) 298-5434	I	2	Floral supplies; Gift items; Housewares, misc.; Wickerware	
R C Smith Agency 116 163 West Hastings Street Vancouver, B.C. V6B 1H5 Phone (604) 681-4820	A	1	Gloves, general; Men's pants and slacks, general; Neckties; Perfumes/colognes, etc.; Shirts, men, general; Women's sweaters, general	
R G Clark Ltd 840 Ranch Park Way Port Coquitlam, B.C. V3C 2H3 Phone (604) 464-8466 Key Executive: R G Clark	A	2	Furniture upholstered, house	Similar items
R Griffiths Agencies 3706 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 688-2331 Key Executive: Rick Griffiths	A	2	Men's clothing, general; Shirts, men and women; Sweaters, general; Tailored slacks, men and women	Neckties
R Hewitt Sales Ltd 2605 Alma Street Vancouver, B.C. V6R 3S1 Phone (604) 224-4114 Key Executive: Richard Hewitt	I A	2	Backpacking equipment; Bicycle panniers; Camera bags; Diving and swimming equipment	Outdoor/sports wear, general
R J Hastings Agencies Limited 822 East Cordova Street Vancouver, B.C. V6A 3R5 Phone (604) 253-4242 Key Executive: R V Hastings	A	1	Hosiery; Underwear, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Ralph Anderson Agency 201 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 685-8723	A	1	Headwear, gloves and mittens; Men's and boys' hosiery Men's neckties, pants	
Reeves Agencies Ltd 200 318 Homer Street Vancouver, B.C. V6B 1E5 Phone (604) 685-8718 Key Executive: John Reeves	A	2	Bathing suits, men, general; Men's and boys' fleece wear; Men's clothing, general; Underwear; Neckties; Sweaters, general	
Reliable Enterprises Ltd 837 West Hastings Street Vancouver, B.C. V6C 1B6 Phone (604) 689-1169 Key Executive: M Doyle	I	1 4	Fish/seafood, general; Fruits/berries, general; Poultry, general; Vegetables, general	
Rema Tip-top 319 Semlin Drive Vancouver, B.C. V5L 4H9 Phone (604) 255-7929 Key Executive: R A Arndt	I A	2	Balancers, wheel; Changers, tire, air-operated; Motor vehicle parts/acces.; Tools, air, hand held; Tube, tire repair materials	
Rheingold Food International #4 12851 Bathgate Way Vancouver, B.C. V6V 1Y5 Phone (604) 278-8029 Key Executive: Werner R Schroeck	I A	3	Fruit/nut bars; Minerals, general; Toilet preps./cosmetics; Vitamins, general	
Richard Mirabel & Co 226 119 West Pender Street Vancouver, B.C. V6B 1S5 Phone (604) 683-3824 Key Executive: Richard Mirabel	I A	3	Men's and boys' coats; Men's knitwear	Men's pants and slacks, general; Shirts, men, general
Ringstad David Sales 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 688-0431 Key Executive: D Ringstad	I A	3 4 *	Apparel accessories; Clothing, general	
Rivest Design Export & Import 4100 Metchosin Road Victoria, B.C. V8E 3W9	I A	2	Audio/video accessories; Electronic and related equipment; Gift items; Motor vehicle parts/acces.; Sporting goods, general; Toys, general	Related items; Women's fashion accessories
Robert Young 201 2070 West 4th Avenue Vancouver, B.C. V6J 1M9 Key Executive: Robert Young	I A	3 4	Games, general; Housewares, misc.; Novelties and art goods	
Ryco Sales Ltd 201 2070 West 4th Avenue Vancouver, B.C. V6J 1M9 Phone (604) 738-4521 Key Executive: Robert Young	I A	3 4	Games, general; House furnishings and supplies	
S				
S E Ivey Imports Limited Box 249 Saanichton, B.C. V0S 1M0 Phone (604) 385-7111 Key Executive: Peter J M Pallesen	I	3 4	Furniture, mahogany, leather, oak	
S H Blackwell Co Ltd 201 3540 West 41st Avenue Vancouver, B.C. V6N 3E6 Phone (604) 266-1385 Key Executive: S H Blackwell	I A	3 4	Fruits, general, frozen; Vegetables, general, frozen	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
S I T Holdings Ltd Viewmont Road RR #2 Smithers, B.C. V0J 2N0 Phone (604) 847-2519 Key Executive: J Stoelwinder	I	1	Agricultural equip. general; Appliances, general; Furniture, general; Hand tools and parts; Power driven hand tools	Garden tools; Home, garden and park equip./misc.; Sport/recreation equipment
S&J Distributors Box 2031 New Westminster, B.C. V3L 5A3 Phone (604) 876-6626 Key Executive: Jeremy W Hollands	I	1 *	Car stereos; Home stereo equipment	Electronic and related equipment
Saangyong Corporation 401 1112 West Pender Street Vancouver, B.C. V6E 2S2 Phone (604) 669-2882 Key Executive: Pyung-jin Hahn	I A	3 4	Coal, general; Construction material/equipment; Electronic and related equipment; Food/groceries, general; General merchandise; Industrial products, general;	Furniture, general; Goods, general
Samcan Sales And Marketing 801 115 Schoolhouse Street New Westminster, B.C. V3K 4X8 Phone (604) 522-0718 Key Executive: John Leary	I A	3	Fireplace fixtures/equip. and parts; Kitchen/bathroom vanities; Plumb. fixtures/sanitary ware; Skylites; Whirlpool tubs/spas; Whirlpool/spac. acces./motors	Hardware, general; Paints and related products; Plumbing, general; Related items
Seaex Products Limited 2115 Commissioner Street Vancouver, B.C. V5L 1A6 Phone (604) 251-3531 Key Executive: H E Stuercken	I A	3 4	Crab meat, frozen; Fish, seafood, canned, general; Fish/seafood, general; Halibut, fillets, frozen; Salmon, frozen; Salmon, smoked; Tuna, canned	
Seoul Food Market 677 East Broadway Vancouver, B.C. V5T 1X7 Phone (604) 873-1438	I	1	Food/groceries, oriental	
Seto Imports Ltd 142 Water Street Vancouver, B.C. V6B 1B2 Phone (604) 687-1328 Key Executive: Wah Quan Seto	I	3	Chinese porcelain ware; Furniture, oriental; Gift items; Oriental arts and crafts	
Shalimar Gifts Ltd #7 West Hastings Street Vancouver, B.C. V6B 1G4 Phone (604) 685-7050 Key Executive: Harbhajan Singh Kainth	I A	1	Audio/video cassette players; Garden tools; Hand tools and parts; Kitchen utensils/cutlery, etc.; Precious stones; Watches and clocks	
Shannock Marketing Associates 3941 Grant Street Vancouver, B.C. V5C 3N4 Phone (604) 294-8566 Key Executive: W McCartney	I	2 *	Audio/video tapes, general; Computer equipment; Prerecorded video movies; Rechargeable batteries; Records, phonograph, recorded	Similar items
Shirra Sales Limited 200 8185 Main Street Vancouver, B.C. V5X 3T2 Phone (604) 321-1777 Key Executive: David G Quayle	I A	1	Alfalfa sprouts; Coffee preparations; Noodles; Oriental sauces; Soups, soup mixes/bases; Spices, spice herbs/spice seed; Tea preparations; Tofu	Food/groceries, Italian; Food/groceries, general
Shugg Agencies 805 525 Seymour Street Vancouver, B.C. V6B 3H7 Phone (604) 682-7937			Ceramics; Fashion jewellery; Gold; Gold plated jewellery	
Simpson Sales Ltd 414 5940 No 6 Road Vancouver, B.C. V6V 1Z1 Phone (604) 270-9385 Key Executive: Stephen Simpson	I A	2	Doors, flush, wooden, bifold; Doors, louvre, wooden; Doors, wood, except cabinet; Furniture parts, general	
Skinner Thos & Sons Ltd 1884 Main Street Vancouver, B.C. V5T 3B7 Phone (604) 873-5131 Key Executive: Paul Krainer	I	2 *	Cutting tools, general; Hand tools and parts; Machine tool accessories; Machine tools, metal working; Precision measuring tools	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Skytrak Earth Stations 306 2220 West 7th Avenue Vancouver, B.C. V6K 1Y2 Phone (604) 734-2678 Key Executive: Dennis Shouldine	I A	3 4	Satellite communication equip.	
Slough Products 1406 East Pender Street Vancouver, B.C. V5L 1V8 Phone (604) 251-1924 Key Executive: Mark B Maskell	I A	3 4 *	Casters, comm./indus.; Crane; Crane, gantry type; Hoist, industrial; Winch, industrial	
Slumber-Magic 2108 West 4th Avenue Vancouver, B.C. V6K 1N6 Phone (604) 731-8138 Key Executive: M Barker	I	2 *	Beds, adjustable therapeutic	
Smith Paterson & Assoc Ltd 3696 Cornett Road Vancouver, B.C. V5M 2H5 Phone (604) 438-7288 Key Executive: David J Paterson	A	2 *	Electronic and rel. equipment; Fasteners, metal; Fluxes, welding/soldering; Wire working machinery	Electrical hardware; Electronic hardware
South North Importer Co 115 East Pender Street Vancouver, B.C. V6A 1T6 Phone (604) 688-7143 Key Executive: G Lee	I	1	Oriental arts and crafts; Oriental novelties	
Southland Distributors (1981) 886 Malkin Street Vancouver, B.C. V6A 2K7 Phone (604) 253-0224 Key Executive: R J Collier	I	2 4	Fruits, general, frozen; Vegetables, general	
Spectrum Imports Ltd 363 Burnside Road East Victoria, B.C. V9A 1A7 Phone (604) 382-8646 Key Executive: Hans Van De Kamp	I A	3	Giftwares; Handbags; Housewares, misc.	
Steel Brothers Canada Ltd 215 10451 Shellbridge Way Vancouver, B.C. V6X 2W8 Phone (604) 278-4611 Key Executive: John A Harvey	I A	2 *	Brick, general; Glass drawline; Modified bitumen roofing; Roof insulation	
Stephen Sved & Son Agencies 3714 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 682-0123 Key Executive: Stephen Sved	A	2	Men's and boys' coats; Women's coats, general; Fur goods, apparel; Outerwear, knitted; Raincoats, coated or treat.	
Sterling Agencies (1963) Ltd 209 1020 Hamilton Street Vancouver, B.C. V6B 2R9 Phone (604) 684-2486 Key Executive: James C Wharton	I A	1	Novelties and art goods; Souvenirs	
Steve Gibson Agencies Inc 3101 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 681-9357 Key Executive: Steve Gibson	A	1	Inflated boats; Women's jeans; Men's dress pants; Sweaters, general; Outdoor jackets; Shirts, general	Blouses/shirts, general; Children's wear, general
Stuart & Hoogendoorn Mkg Ltd 612 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 689-5011 Key Executive: R Hoogendoorn	A	2	Casual wear, general; Children's sportswear; Lingerie; Swimwear, general; Uniforms, general	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Sucee Equipment Distributors 1456 East Pender Street Vancouver, B.C. V5L 1V8 Phone (604) 251-1208 Key Executive: Kim D Purchase	A	2	Garden tools; Pumps and accessories	Related items; Similar items
Suman Enterprises 5174 Victoria Drive Vancouver, B.C. V6P 3V2 Phone (604) 321-2929 Key Executive: S C Jain	I A	3	Fabrics, garment/clothing; Gift items; Precious stones	
Sumitomo Metal Mining 1650 701 West Georgia Street Vancouver, B.C. V7Y 1C6 Phone (604) 685-3274	A	2	Mining machy./equipment	
T				
T K Lee Company Ltd 917 East Hastings Street Vancouver, B.C. V6A 1R9 Phone (604) 254-1674 Key Executive: T K Lee	I A	3	Bamboo ware; Furniture—rattan/bamboo/wicker; Lamp shades and parts	
T R King Marketing Ltd #7 11911 Machrina Way Vancouver, B.C. V7A 4V1 Phone (604) 271-3455 Key Executive: Terry King	A	2 *	Elec. appliances/equip., misc.; Furn., Camp. lawn and veranda; Hardware, general; Plumbing, general; Related items	
Tees & Persse Limited 210 15225 104th Avenue Surrey, B.C. V3R 6Y8 Phone (604) 585-3844 Key Executive: Ayton A Cooke	A	1 *	Bags, garbage, household; Batteries, dry cell; Cigarette lighters, general; Corned beef, canned; Correspondence/cut paper; Food/groceries, oriental;	
Tele-radio Systems Limited 1536 Columbia Street Vancouver, B.C. V7J 1A4 Phone (604) 985-0511 Key Executive: Edward J Frazer	I A	3 *	Carrier systems communication equip.; R.F. Service monitors; Radio frequency watt metres; Telephone test equipment	
Telnor Enterprises 621 Kingsway Vancouver, B.C. V5T 3K5 Phone (604) 879-5619 Key Executive: Roy Ingbre	I	3	Shades and blinds, venetian	
Tesco Trading Co Ltd #1 11300 River Road Vancouver, B.C. V6X 1Z5 Phone (604) 273-1951 Key Executive: Holi C Glua	I	3 4 *	Air gun; Hunting equipment and parts; Motor vehicle parts/acces.; Motorcycle, parts/acces.; Sporting goods, general; Telescopic sights, firearm	
The Clothesline 830 910 Mainland Street Vancouver, B.C. V6R 2K9 Phone (604) 689-7285 Key Executive: Joel Slone	A	2	Clothing, general	
The Oriental Fine Arts Co Box 5193 Vancouver, B.C. V6B 4B3 Phone (604) 263-6227 Key Executive: Raymond Lam	I A	1	Tablecloths, hand-embroidered	
The P M Brass Menagerie 810 10620 150th Street Surrey, B.C. V3R 7S1 Phone (604) 581-8576 Key Executive: R Mike Mullin	I A	2	Brassware/decorative items; Ceramics; Furniture—rattan/bamboo/wicker; Handicrafts	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
The Scotch Shop 2845 Granville Street Vancouver, B.C. V6H 3J4 Phone (604) 738-0424 Key Executive: Thomas H Brown	I	3 4	Crystal, general; Jewellery and silverware; Sweaters, general	
Thomas E Paterson Ltd 104 6929 Buller Avenue Vancouver, B.C. V5J 4S2 Phone (604) 437-9671 Key Executive: A J K Strachan	A	3	Perfumes/colognes, etc.; Sugar and confectionery; Sundries	Similar items
Toby Rosen Agency 48 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-5424 Key Executive: Toby Rosen	A	1	Belts, general; Handbags; Hosiery, women's; Jewellery and silverware; Ladies' belts; Men's apparel accessories; Scarves, general; Scarves, silk and polyester;	Similar items
Today Trading Company Ltd 18 12840 Bathgate Way Vancouver, B.C. V6V 1Z4 Phone (604) 278-7318 Key Executive: Pak Fai Wan	I	3	Artificial/ornamental flowers; Containers, general; Floral/wedding supplies; Gift items; Seashell flowers and products	
Top's Importing (B C) Ltd 6354 Beresford Street Vancouver, B.C. V5E 1B6 Phone (604) 430-1341 Key Executive: M G Vanbeek	I A	1	Cheeses; Food/groceries, European; Gift items	
Tor International Trading and Marketing Co Ltd Box 23282 Vancouver Amf, B.C. V7B 1V7 Phone (604) 931-7000 Key Executive: O Damsgaard	I A	3	Beverages, bottled, general; Food/groceries, general	Clothing, general; Electronic and rel. equipment
Tosi & Company 624 Main Street Vancouver, B.C. V6A 2V3 Phone (604) 681-5740 Key Executive: Tosi	I	2	Beans, dried/except seed/nes; Cheeses; Fish, seafood, canned, general; Food/groceries, general; Fruit/berry products, dried; Macaroni products; Meat,	
Townline Sportswear Ltd 164 Water Street Vancouver, B.C. V6B 1B5 Phone (604) 683-7388	I	3	Men's shirts	Pants, general; Sweaters, general
Toyo Importing Co Ltd 1335 Grant Street Vancouver, B.C. V5L 2X7 Phone (604) 254-7251 Key Executive: Roy J Kobayashi	I	3	Noodles; Noodles, instant; Oriental sauces	
Trans Nation Emporium Ltd 89 East Pender Street Vancouver, B.C. V6A 1S9 Phone (604) 682-2244 Key Executive: Kathlyn Seto	I	3	Bamboo ware; China, general; Gift items; Paper lanterns and blinds	
Trans Pacific Trading Co Ltd 3600 Viking Way Vancouver, B.C. V6V 1N6 Phone (604) 270-8011 Key Executive: B L Tyrer	I	2	Fishing equip., commercial; Nets, fishing, commercial	
Trans West Trading 1031 Sixth Avenue New Westminster, B.C. V3M 2B7 Phone (604) 521-1669 Key Executive: C A Uchmayr	I A	4	Beverages, non-alcoholic; Elec. appliances/equip., misc.	
Trans World Traders Canada Ltd 101 85 Glacier Street New Westminster, B.C. V3L 3B7 Phone (604) 941-0311 Key Executive: George Jong	I A	3 4 *	Compressor, air, stat.; Tools, high speed cutting	Related items

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Trans-can Greetings Inc 1680 Kingsway Avenue Port Coquitlam, B.C. V3C 3Y9 Phone (604) 941-8675 Key Executive: Roel Mulder	I	3	Pens, general; Stationery and paper products	Similar items
Treasure House Imports Box 54 Dawson Creek, B.C. V1G 4E9 Phone (604) 782-5955 Key Executive: Mike H Arndt	I	2	Gift items; Kitchen utensils/cutlery, etc.; Novelties and art goods; Souvenirs	
Triangle Steel & Supply (TWW) 8260 Rosehill Drive Vancouver, B.C. V7A 2J7 Phone (604) 274-3255 Key Executive: Bruce H Macleod	I A	2	Steel, general	Related items
Triple C Imports 204 20560 #10 Highway Langley, B.C. V3A 6K8 Phone (604) 533-4341 Key Executive: John J Scholtens	I	3 *	Biscuits, plain/fancy; Chocolate confectionery; Sugar candy	
Trojan Agencies Limited 3971 Phillips Avenue Vancouver, B.C. V5A 3K4 Phone (604) 420-4920 Key Executive: Patrick G Davies	I A	3	Food/groceries, canned; Fruit juices, general; Hardware, general; Small leather goods, general; Tumblers and stemware, glass	Toys, general
Tsuda Canada Ltd 780 505 Burrard Street Vancouver, B.C. V7X 1M3 Phone (604) 688-9141 Key Executive: Yasufumi Ikeda	A	4	Lumber—Pacific coast softwood	
U				
U-brew Shoppe 1855 Commercial Drive Vancouver, B.C. V5N 4A6 Phone (604) 525-9809 Key Executive: G Cherrington-kelly	I A	1	Flavouring extracts/essences; Grape juice extract; Malt extract/malt syrup; Steins, beer	
Universal Handicrafts Co Ltd 110 Water Street Vancouver, B.C. V6B 1B2 Phone (604) 685-3830 Key Executive: Randhawn	I	1	Gift items	Towels, general
Universal Marketing Ltd 5501 7B Avenue Delta, B.C. V4M 1S7 Phone (604) 943-7391 Key Executive: Sandy Richard Karse	A	3 4	Brushes, mops and parts; Convection ovens; Motor vehicle parts/acces.; Tire tubes and misc. tires	Hand tools and parts; Similar items
V				
Vairose Marketing & Sales Ltd 10 1780 Mclean Avenue Port Coquitlam, B.C. V3C 4K9 Phone (604) 941-7022 Key Executive: Gordon R Mcinnis	A	2 4	Fiberglass grating; Fiberglass highway posts; Resins, general; Valves, general; Water/sewage treatment equip.	Boiler accessory equipment; Pumps
Van Camp Agencies 307 576 Seymour Street Vancouver, B.C. V6B 3K1 Phone (604) 685-0044 Key Executive: R C Van Camp	A	1	Belts, general; Braces, suspenders; Handbags, leather; Handbags, vinyl and artificial	

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COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Van-shir Ent 18 2350 Beta Avenue Vancouver, B.C. V5C 5M8 Phone (604) 434-2482 Key Executive: George Simpson	I A	2 4	General merchandise; Umbrellas, except garden type; Women's handbags and purses	Similar items
Vassa Enterprises Ltd 306 1497 Marine Drive Vancouver, B.C. V7T 1B8 Phone (604) 922-6822 Key Executive: S Yamini	I A	1	Light fixtures and lamps, elec.	
Vietnam Imports & Co 514 West Broadway Vancouver, B.C. V6Z 1E9 Phone (604) 872-0513	I	3	Hemp, jute/sisal mats; Lacquerware items; Oriental handknotted wool rugs; Tableware, ceramic	
Vince Aiello Sales Ltd 3069 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 687-5038 Key Executive: Vince Aiello	A	3 *	Clothing, general	
Vitality Products Ltd 8036 Enterprise Street Vancouver, B.C. V5A 1V7 Phone (604) 420-2022 Key Executive: W N Grant	I	2	Vitamins, minerals	
W				
W A Stewart Agency 406 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 681-7686 Key Executive: W A Stewart	A	1	Men's pants	
W C L Agency Ltd 171 West 3rd Avenue Vancouver, B.C. V5Y 1E6 Phone (604) 254-2456 Key Executive: Wylie Leong	I A	2 *	Acrylic film/sheet; Alarm, burglar; Builders' hardware; Elec. appliances/equip., misc.; Glasses, magnifying; Hand tools and parts; House furnishings and supplies;	Related items
W H Puddifoot Ltd 1566 Rand Avenue Vancouver, B.C. V6P 3G2 Phone (604) 263-0971 Key Executive: W H Puddifoot	I	2	Floor coverings, general; Knives/forks/spoons, stainless; Restaurant tableware, general; Tableware, porcelain; Tableware, stoneware; Tumblers and stemware, glass	Similar items
W J Fletcher 2895 Tudor Avenue Victoria, B.C. V8N 1L6 Phone (604) 477-6580 Key Executive: W J Fletcher	I	1	Gift items; Housewares, misc.	
Wallace Agencies 1883 Rufus Drive Vancouver, B.C. V7J 3L8 Phone (604) 980-8933 Key Executive: John C Wallace	A	1	Bedspreads; Drapes	Bedding; Dress goods; Floor coverings; Upholstery
Wardell Agencies Ltd 3121 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 681-6368 Key Executive: Peter G Wardell	A	2 *	Dresses, general; Outerwear sets, female's	
Wayne Ness Agencies Ltd 4195 Glenhaven Crescent Vancouver, B.C. V7G 1B8 Phone (604) 929-2811 Key Executive: Wayne Ness	I A	1	Men's clothing, general	

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Wellex Industries Ltd 10983 129A Street Surrey, B.C. V3T 3K7 Phone (604) 588-2652 Key Executive: Walter Weller	I A	3 4	Scheduling boards; Sign letters; Sign letters, magnetic; Signs and signboards	
Wesco Industries Ltd 1698 West 3rd Avenue Vancouver, B.C. V6J 1K3 Phone (604) 736-4351 Key Executive: Yosh Arai	I A	3 4	Coil chain, steel; Hand tools and parts; Tire chains; Wire rope, steel, general	Fire hose, w/without couplings
Westward Agencies Ltd #7 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 682-6141 Key Executive: Sheila Macfarlane	A	2	Children's sportswear, T-shirts; Women's clothing, sweaters, general	
Wi-band Supply Co Ltd 1768 Argyle Avenue Vancouver, B.C. V7V 1A2 Phone (604) 926-4796 Key Executive: Lloyd Williams	A	4	Hardware, general; Marine equipment/supplies; Sawmill products; Tools, general	
Wilde & Tait Agencies Ltd 50 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 682-4501 Key Executive: Ron Wilde	A	1	Belts, general; Blouses/shirts, general; Costume jewellery; Sleepwear, ladies' and children's general; Women's sweaters, general	Related items
William S Fry Agencies Ltd 1122 Sw Marine Drive Vancouver, B.C. V6R 1G3 Phone (604) 263-1611 Key Executive: William S Fry	A	1	Binoculars/opera glases; Outdoor/sports wear, general	Athletic footwear; Similar items
Wintrade Enterprises 277 West 2nd Avenue Vancouver, B.C. V5Y 1C7 Phone (604) 873-9123 Key Executive: Linda L Chen	I	3	Christmas decor, except lights; Flowers, artificial	
Winvan Distributors Ltd 40 3750 Edgemont Boulevard Vancouver, B.C. V7R 2P8 Phone (604) 987-1367 Key Executive: John Ghikas	A	3 *	Air compressors; Fork lifts; Front-end loaders; Generators; Man lifts; Navigation lights	Related items
Wm Champion Agencies Ltd 201 878 Cambie Street Vancouver, B.C. V6B 2P6 Phone (604) 688-4618 Key Executive: W D Champion	A	2	Attache cases/briefcases, etc.; Handbags, leather, vinyl and artificial; Wallets	
Wolfin Enterprises Ltd 1206 1600M Beach Avenue Vancouver, B.C. V6G 1Y7 Phone (604) 681-7664 Key Executive: Sol Wolfin	A	3	Men's clothing, general	
Wolinsky Agencies Ltd 510 318 Homer Street Vancouver, B.C. V6B 2V3 Phone (604) 688-4238	A	2	Children's coats, jeans	
Wonderland Enterprises Ltd Box #7 White Rock, B.C. V4B 4Z8 Phone (604) 536-8987 Key Executive: Theo Hahn	I	3	Gift products; Novelties and art goods	Similar items

See Table of Contents for explanation of company code.

COMPANY NAME	CODE		PRESENT PRODUCT LINE(S)	ADDITIONAL LINES SOUGHT
Y				
Yesowick Agencies Ltd 3710 910 Mainland Street Vancouver, B.C. V6B 1A9 Phone (604) 669-1629 Key Executive: Michael Yesowick	A	2 *	Fleece tops and bottoms; Jackets, general; Pants, jeans (men and women); Shirts, men, general	
YHS Trading (Canada) Ltd 11880 Machrina Way Vancouver, B.C. V7A 4V1 Phone (604) 277-7707 Key Executive: Paul Lim	I A	3	Beverages; Coconut milk; Noodles; Pickles, sauces and dressings; Sauces, chili; Sauces, soya	Fish, seafood, canned, general
Yuasa Shoji Co Ltd 352 6450 Roberts Street Vancouver, B.C. V5G 4E1 Phone (604) 294-3622 Key Executive: T Aoki	I	3	Cable and wire rope; Construction machinery; Measuring tools; Valves and plumbing fittings	
Yuen Fong Co Ltd 242 East Pender Street Vancouver, B.C. V6A 1T7 Phone (604) 683-6858 Key Executive: Edmond Lee	I	3	Chinese kitchen accessories, porcelain ware; Food/groceries, oriental	
Z				
Zaitzeff & Co 1153 Hornby Street Vancouver B.C. V6Z 1W1 Phone (604) 683-2950 Key Executive: Anatole Zaitzeff	I	2	Brassware/decorative items; Ceramics; Lacquerware items; Stone carvings	

See Table of Contents for explanation of company code.

Listing by Product

A

ABRASIVES
Intercon Agencies Ltd

ACUPUNCTURE SUPPLIES AND EQUIPMENT
Nikka Overseas Agency Ltd

ADHESIVE PRODUCTS
John M Leary Associates Ltd

ADVERTISING SPECIALTIES
A A Sales Ltd
Gordon Wilson Sales

AGRICULTURAL EQUIPMENT AND SUPPLIES, EXCEPT FERTILIZER
Agro Chemical And Equipment
Canada Import & Export
S I T Holdings Ltd

ALARM SYSTEMS, INTRUDER OR SMOKE
Intercheck Corporation
W C L Agency Ltd

ANTIQUES
Golden Arts & Curios
J & M Imports Ltd

APPLIANCES, HOUSEHOLD AND PORTABLE
Cardinal Marketing Ltd
Gardewick Industries Inc
S I T Holdings Ltd
T R King Marketing Ltd
Trans West Trading
W C L Agency Ltd

ART OBJECTS
Alcheringa Ltd
Amos Agencies Ltd

ARTIST'S MATERIALS AND SUPPLIES
Jim Campbell Agencies Ltd

ASIAN PRODUCTS
C & T Arts Trading Co Ltd
Golden Arts & Curios
Seto Imports Ltd
South North Importer Co

AUTOMOTIVE REPAIR EQUIPMENT
Holland Imports Inc
Rema Tip-top

B

BAGS, PLASTIC, INCLUDING GARMENT
Tees & Persse Limited

BAMBOO AND RATTAN PRODUCTS, EXCEPT FURNITURE
C & T Arts Trading Co Ltd
Chula's Retail Limited
Djawa Pacific Enterprises Ltd
H Lipsman Sales
Horizon International
R & L Imports Ltd
T K Lee Company Ltd
Trans Nation Emporium Ltd

BATTERIES, EXCEPT AUTOMOTIVE
Shannock Marketing Associates
Tees & Persse Limited

BEARINGS AND BUSHINGS
Golden Key Trading Co Ltd

BEVERAGES, ALCOHOLIC OR NON-ALCOHOLIC
Anderson Watts Ltd
Bodhi Tea Ltd
C F B Trading Company
Comimport Agencies & Manufacturers Ltd
Continental Trading
Eto Natural Food Processors
Girardi's Vintners & Spirits Agencies Ltd
Iberica Trades Ltd
North American Imports Ltd
Tor International Trading And Marketing Co
Trans West Trading

BICYCLES AND PARTS AND ACCESSORIES
Boyes & Rosser Ltd
Norco Products Ltd

BOOKS AND MAGAZINES
Danica Imports Ltd
My Favorite Things Gifts Inc
Ormaechea Enterprises Ltd

BRASSWARE AND COPPERWARE
A-Canada Importers
Devon Marketing Ltd
G S Teja Ltd
Hardy Imports Ltd
Intersel Imports Ltd
J & M Imports Ltd
The P M Brass Menagerie
Zaitzeff & Co

BUILDER'S HARDWARE AND SUPPLIES
Action Sales Agency Ltd
Calkins & Burke Limited
Canadian Takahashi Limited
Capital-west Group
Columbia Fasteners Ltd
Dacon Industries Ltd
Daewoo Corporation
General Sales Syndicate Ltd
John M Leary Associates Ltd
Panel Products
Simpson Sales Ltd
Steel Brothers Canada Ltd
W C L Agency Ltd

C

CABLE, EXCEPT ELECTRICAL
Wesco Industries Ltd
Yuasa Shoji Co Ltd

CAMPING EQUIPMENT AND SUPPLIES
McAllister Agencies Ltd

CANDLES
Aimex Trading Ltd
J R Klady Agencies Ltd
Necan Import

CARPETS AND RUGS
Bilwan Trading Co Ltd
China Commercial Corporation
Halron Industries Ltd
India Importers Ltd
Motta Stanley Industries Inc
Overseas Trading

CARVINGS, WOOD, STONE, ETC
Zaitzeff & Co

CERAMICS
Haney Pottery Sales Ltd
La Bottega Fine Imports
Shugg Agencies
The P M Brass Menagerie
Vietnam Imports & Co
Yuen Fong Co Ltd
Zaitzeff & Co

CHAIN
Classic Lighting Products Inc
Wesco Industries Ltd

CHEMICALS AND FERTILIZERS
Action Sales Agency Ltd
Agro Chemical And Equipment
Canaan Enterprises Corp
Devon Marketing Ltd
Gordon Wilson Sales
Kingsley & Keith Canada Inc
Trans Nation Emporium Ltd

CHINAWARE
Danica Imports Ltd
Djawa Pacific Enterprises Ltd
Gim Lee Yuen Ltd
J & M Imports Ltd
Luxford Gifts Ltd
Vietnam Imports & Co
W H Puddifoot Ltd

CLEANING EQUIPMENT AND SUPPLIES
Bruce P Innes Ltd
Jafre International Trading
McAllister Agencies Ltd
Universal Marketing Ltd

CLOCKS AND WATCHES
Shalimar Gifts Ltd

CLOTHING
Asia Arts & Crafts Ltd
B J Sharp & Assoc Ltd
Britannia Sportswear Ltd
Chula's Retail Limited
D G Peterson Sales
Daewoo Corporation
Donald B Carmichael Ltd
Donald-Gordon's Tartantown Ltd
Doug Deans Agencies Ltd
Edinburgh Tarton Gift Shop
Fraser Alice Agency
Golden Eagle Import Export Ltd
Harder & Scherk Agency
Harvey Woods Ltd
Hops-labelle Sales Agency
Japan Textile Corporation
Jarvis Imports & Sales Ltd
Joann M Sutton Agencies
Jordans International Trading Co
Kejas Company Pte Ltd
Kenwest Enterprises Ltd
Larry Laviolette Agencies Ltd
Mai Sebal & Associates
Maxing Enterprises Canada Ltd
Munchee's Fashion Ltd
Nielsen Agencies (1980) Ltd
Nikka Overseas Agency Ltd
Norco Products Ltd
Popular Industries Ltd
Price Rees Sales Ltd
R J Hastings Agencies Limited
Ringstad David Sales
Stephen Sved & Son Agencies
Stuart & Hoogendoorn Mkg Ltd
The Clothesline
The Scotch Shop
Vince Aiello Sales Ltd
Yesowick Agencies Ltd

CLOTHING ACCESSORIES
Algi International
Canadian Museum of Flight and Transportation
Carlile & Carmichael Ltd
Corden Marketing Ltd
Gabay Imports Inc
Gisele Importers Ltd
House of Mclaren
Major Imports Ltd
Toby Rosen Agency
Van Camp Agencies
Wilde & Tait Agencies Ltd

CLOTHING, CHILDREN'S
Ashoka Trading Co Ltd
Bill Gray Agencies
Carlile & Carmichael Ltd
Joann M Sutton Agencies
K G (Ken) Anderson Ltd
Knapton Agencies Ltd
La Bottega Fine Imports
Lepsoe Trading Co Ltd
Westward Agencies Ltd
Wilde & Tait Agencies Ltd
Wolinsky Agencies Ltd

CLOTHING, LEATHER
Al Linds Agencies Ltd
Bill Gray Agencies
Cyntex Canada Ltd

CLOTHING, MEN'S
B J Sharp & Assoc Ltd
Benjamin Averback Export Sales
Cameron Agencies Ltd
Caravetta Enterprises Ltd
Don Gaisford Agencies Ltd
Irving Bakerman
Irving Kates Ltd
Jack Krakower & Son
John McIntosh Agency
Jordan & Mann Agencies Ltd
Larry Laviolette Agencies Ltd
Michael Palmer Agencies
Nick Louie & Assoc Ltd
Promotional Imports
R C Smith Agency
R Griffiths Agencies
Ralph Anderson Agency
Reeves Agencies Ltd
Richard Mirabel & Co
Stephen Sved & Son Agencies
Steve Gibson Agencies Ltd
Townline Sportswear Ltd
W A Stewart Agency
Wayne Ness Agencies Ltd
Wolfin Enterprises Ltd
Yesowick Agencies Ltd

CLOTHING, SPECIALTY, INCLUDING SPORTSWEAR
B J Sharp & Assoc Ltd
Benjamin Averback Export Sales
G E Corrigan Agencies Ltd
Harvey Woods Ltd
Irving Kates Ltd
Marbry Distributors Ltd
New-line Products Ltd
Promotional Imports
Stuart & Hoogendoorn Mkg Ltd
William S Fry Agencies Ltd

CLOTHING, WOMEN'S
Al Linds Agencies Ltd
B J Sharp & Assoc Ltd
Barclay Ken Agency
Benjamin Averback Export Sales
British Mercantile Trading
Britannia Sportswear Ltd
C W T Agency
Caravetta Enterprises Ltd
Chelin Agencies Ltd
Chinabound Worldwide Trading
David Merkel Agencies
Derek Glazer Agencies
Don Gaisford Agencies Ltd
E Copeland & Son
Fraser Alice Agency
George M Madden And Son Ltd
Irving Kates Ltd
J M Bernstein & Sons Inc
Jana and Company
Knapton Agencies Ltd
Lionel Broustone
Mai Sebal & Associates
Nick Louie & Assoc Ltd
Nipa Hut Imports Ltd
Oriental Handloom Bazaar
Papillon Eastern Imports Ltd
Pentimento Sportswear Ltd
Peter Watt Agencies
R C Smith Agency
R Griffiths Agencies
Stephen Sved & Son Agencies
Steve Gibson Agencies Ltd
Wardell Agencies
Westward Agencies Ltd
Wilde & Tait Agencies Ltd
Yesowick Agencies Ltd

COMMUNICATION EQUIPMENT
A C Simmonds & Sons Ltd
A Z Trading Co Ltd
Canada Trade Enterprises Co
Centrade Canada Trade
Loreco Marketing Co
Skytrak Earth Stations
Tele-radio Systems Limited

COMPRESSORS AND PARTS
Granville Enterprises Ltd
Hett Agencies Ltd
Trans World Traders Canada Ltd
Winvan Distributors Ltd

COMPUTING AND DATA PROCESSING EQUIPMENT
Blue Bird Trading Co
Capital-west Group
Lloyd Controls Ltd
Loreco Marketing Co
Shannock Marketing Associates

CONFECTIONERY
B/N Sales
Pacific Canda Ltd
Rheingold Food International
Thomas E Paterson Ltd
Triple C Imports

CONSTRUCTION EQUIPMENT
General Sales Syndicate Ltd
Howard Parfitt Sales
Saangyong Corporation
Yuasa Shoji Co Ltd

COSMETICS
Atlas Agencies Import Export
Cosmos Products Inc
Futura Cosmetics Group Ltd
Gordon Lunden Agencies Ltd
Gordon Parker Agencies Ltd
Koncise Sales Ltd

CRYSTAL
Ezra Agencies Inc
Luxford Gifts Ltd
The Scotch Shop

CUTLERY
Cathay Importers Ltd
Edoko Food Importers Ltd
Imperial International Canada
Oscar Dirnfeld Agencies
Shalimar Gifts Ltd
W H Puddifoot Ltd

D

DECORATIONS, FESTIVE
J R Klady Agencies Ltd
Necan Import
Wintrade Enterprises

DRAPERIES
John Bowron & Co Ltd
Wallace Agencies

DRUGGISTS' AND GROCERS' SUNDRIES
Vitality Products Ltd

DRYGOODS
G Precious & Sons Ltd
Hardy Imports Ltd
La Bottega Fine Imports
Northern Feather Ltd
Oscar Dirnfeld Agencies
Overseas Trading
Pattern Agencies Ltd
Quest Marketing Ltd
The Oriental Fine Arts Co
Wallace Agencies

E

ELECTRICAL EQUIPMENT AND SUPPLIES
Cardinal Marketing Ltd
Chas L Thompson Ltd
Churchill J H Ltd
Eastern Sales Ltd
Granville Enterprises Ltd
Hallwood Agencies Ltd
Hike Enterprises Ltd
J A Hughes & Associates Ltd
Smith Paterson & Assoc Ltd
T R King Marketing Ltd
Winvan Distributors Ltd

ELECTRONIC EQUIPMENT, CONSUMER
A C Simmonds & Sons Ltd
Cardinal Marketing Ltd
Polaris Products Inc
Rivest Design Export & Import
S & J Distributors
Shalimar Gifts Ltd
Shannock Marketing Associates

ELECTRONIC EQUIPMENT, INDUSTRIAL
Burtek Marketing Inc
Centrade Canada Trade
Chas L Thompson Ltd
Hallwood Agencies Ltd
J A Hughes & Associates Ltd
Lloyd Controls Ltd
Saangyong Corporation

ELECTRONIC PARTS AND SUPPLIES
Chas L Thompson Ltd
Churchill J H Ltd
Hallwood Agencies Ltd
Lloyd Controls Ltd
Macom Agencies Ltd

ENGINES, ALL TYPES, AND PARTS
Buck Haven

F

FABRICS AND TEXTILES, EXCEPT INDUSTRIAL
Bert Woll Fabrics & Supplies
D G Peterson Sales
Daewoo Corporation
Danica Imports Ltd
Fifth World Arts
Hindin Sales Ltd
Japan Textile Corporation
Kejas Company Pte Ltd
Kenwest Enterprises Ltd
Lillico Holdings Ltd
Melvin Oser Agencies Ltd
Mitsubishi Canada Limited
Newell Agencies
Pacific Rim Distributors Ltd
Patrick J Hawkins Inc
Suman Enterprises

FANS AND AIR-CONDITIONING EQUIPMENT
Hepco Industries Ltd

FASTENERS
Bruce Agencies Ltd
Classic Lighting Products Inc
Columbia Fasteners Ltd
Don's Agencies Ltd
Smith Paterson & Assoc Ltd

FILTERS
E P Davidson & Company Ltd

FIREARMS AND SUPPLIES
European Arms Dist (1982) Ltd
M D Charlton Co Ltd
Tesco Trading Co Ltd

FISH, FISH PRODUCTS, AND SEAFOODS
Brown R A & Sons Ltd
Calkins & Burke Limited
Chart Canada Ent Ltd
Fishers Continental
Kanematsu-gosho (Canada) Ltd
Kenwest Enterprises Ltd
Kwong Man Sang Co Ltd
Maxing Enterprises Canada Ltd
Nakashima Holdings Ltd
Pacific Northern Distributors

Pexim Enterprises Inc
Pul Kee Trading Corp
Quest Marketing Ltd
Reliable Enterprises Ltd
Seaex Products Limited
Tosi & Company

FISHING EQUIPMENT AND SUPPLIES, COMMERCIAL
Nakashima Holdings Ltd
Nikka Overseas Agency Ltd
Pacific Net & Twine Ltd
Trans Pacific Trading Co Ltd

FLOOR COVERINGS
Centaur Products Inc
China Commercial Corporation
East India Carpets Ltd
India Importers Ltd
Motta Stanley Industries Inc
Vietnam Imports & Co
W H Puddifoot Ltd

FLORISTS' SUPPLIES
R & L Imports Ltd
Today Trading Company Ltd

FLOWERS, ARTIFICIAL OR PRESERVED
Djawa Pacific Enterprises Ltd
John & Lo Trading Co
Today Trading Company Ltd
Wintrade Enterprises

FOODSTUFFS
A & A Food Importers (1976)
A O Nicolas Ent Ltd
Anderson Watts Ltd
Ashoka Trading Co Ltd
B/N Sales
Balfour Guthrie And Company
Bodhi Tea Ltd
Bosa A & Co Ltd
Brown R A & Sons Ltd
C & C Trading Co Ltd
Calkins & Burke Limited
China Commercial Corporation
Cicerna Trading Co Ltd
Coho Import & Export
Continental Importers Ltd
Cosmopolitan Foods Ltd
East Asiatic Company (Canada)
Edoko Food Importers Ltd
Eto Natural Food Processors
Falesca Importing Ltd
Far-met Importers Ltd
G Stephen Webster Ltd
Gim Lee Yuen Ltd
H Cleveland & Co Ltd
I D Foods Corporation
Iadarola Investments Ltd
International Factory Sales
International Spices Inc
Kanematsu-gosho (Canada) Ltd
Kwong Man Sang Co Ltd
L & O International Foods Ltd
Latek Export-Import Inc
Le Kiu Importing
Libra Trading Co Ltd
Marubeni Canada Ltd
Marufuji Trading Co Ltd
Meridian Marketing Ltd
Miloni Food Importers Ltd
Mitsubishi Canada Limited
Multi Trade Ltd
Mational Importers Ltd
P & A Trading Company Limited
P K Trading Ltd
Pabmor International Ltd
Pacific Northern Distributors
Quest Marketing Ltd
Reliable Enterprises Ltd
S H Blackwell Co Ltd
Saangyong Corporation
Seoul Food Market
Shirra Sales Limited
Southland Distributors (1981)
Tees & Persse Limited
Top's Importing (B C) Ltd
Tor International Trading And Marketing Co
Tosi & Company
Toyo Importing Co Ltd
Triple C Imports
Trojan Agencies Limited
U-brew Shoppe
Yha Trading (Canada) Ltd
Yuen Fong Co Ltd

FOOD PROCESSING EQUIPMENT
Eto Natural Food Processors
Kisco Foods Limited

FOOTWEAR AND FOOTWEAR SUPPLIES
A Z Trading Co Ltd
Alliance International
Bruce P Innes Ltd
Carlile & Carmichael Ltd
E R I C Corporation
Gim Lee Yuen Ltd
Gisele Importers Ltd
H Hacking Co Ltd
Jarvis Imports & Sales Ltd
John & Lo Trading Co
Koncise Sales Ltd
McAllister Agencies Ltd
Morris Harold Agencies Ltd
New Orient Trading Co
Pearson Agencies Inc

FORESTRY EQUIPMENT AND MACHINERY
Wi-band Supply Co Ltd

FRAMES; PICTURE, MIRROR, ETC.; AND FRAMING EQUIPMENT
Anderson Watts Ltd
Knox Picture Agencies Ltd
Protag Enterprises Limited

FURNITURE AND PARTS
Beaver Marketing Ltd
Bert Woll Fabrics & Supplies
Continental Trading
Ezra Agencies Inc
Lee Importers Ltd
S I T Holdings Ltd
Simpson Sales Ltd

FURNITURE, GARDEN AND OUTDOOR
Bruce P Innes Ltd
Cosmos Products Inc
T R King Marketing Ltd

FURNITURE, HOUSEHOLD
A-Canada Importers
Can Am Importique Corp
Cathay Importers Ltd
Europa Furniture Of Canada Inc
Hank Brody Agencies Ltd
J W Patterson
K B Napier Ltd
Marano Import
Meridian Impex Inc
Nakashima Holdings Ltd
R G Clark Ltd
S E Ivey Imports Limited
Seto Imports Ltd
Slumber-Magic

FURNITURE, OFFICE, COMMERCIAL, AND INSTITUTIONAL
Slumber-Magic

FURNITURE, RATTAN, BAMBOO, ETC.
Horizon International
Multi Trade Ltd
T K Lee Company Ltd
The P M Brass Menagerie

G

GAMES
J R Klady Agencies Ltd
Neat Things Importing Ltd
Robert Young
Ryco Sales Ltd

GAMING EQUIPMENT AND SUPPLIES
Spectrum Imports Ltd

GARDENING SUPPLIES
British Mercantile Trading
Marlyn International Trading
Oscar Dirnfeld Agencies

GIFTWARE
A K Marketing Co
A R G Agency Associates Ltd
Aarkay Imports Inc
Ab & Hoy
Aimex Trading Ltd
Amos Agencies Ltd
Asia Arts & Crafts Ltd
Atlas Agencies Import Export
Barton Of Canada Ltd
Bernie Mathieu Agencies Ltd
Canadian Museum of Flight and Transportation
Cardinal Marketing Ltd
Chang Bros Enterprises Ltd
Chula's Retail Limited
Djawa Pacific Enterprises Ltd
Donald-Gordon's Tartantown Ltd
Ezra Agencies Inc
Golden Eagle Import Export Ltd
Hardy Imports Ltd
J J Krol Ltd
Japan Textile Corporation
Neat Things Importing Ltd
Newell Agencies
Oscar Dirnfeld Agencies
Pascal Marketing Agencies Inc
R & L Imports Ltd
Rivest Design Export & Import
Seto Imports Ltd
Suman Enterprises
Today Trading Company Ltd
Trans Nation Emporium Ltd
Treasure House Imports
Universal Handicrafts Co Ltd
W J Fletcher
Wonderland Enterprises Ltd

GLASS AND GLASS PRODUCTS, EXCEPT GLASSWARE
Fontile Corporation Ltd
International Factory Sales
Protin Import Ltd
Steel Brothers Canada Ltd

GLASSWARE
Cardinal Marketing Ltd
Luxford Gifts Ltd
Overseas Trading
Trojan Agencies Limited
W H Puddifoot Ltd

GLOVES, ALL TYPES
Carlile & Carmichael Ltd
D G Peterson Sales
Madison Sales Ltd
Marbry Distributors Ltd
My Favorite Things Gifts Inc
Pearson Agencies Inc
R C Smith Agency

GREETING CARDS AND GIFT WRAPPINGS
H Lipsman Sales

H

HAIR GOODS
G P A Associates Sales &
J A Rattenbury Ltd
Koncise Sales Ltd

HANDICRAFTS
East-west Gift Centre Ltd
Jordans International Trading Co
Multi Trade Ltd
The P M Brass Menagerie

HARDWARE, EXCEPT BUILDERS'
A J H Macdonald Limited
Barclay Sales Ltd
Bruce P Innes Ltd

Chinabound Worldwide Trading
Columbia Fasteners Ltd
Corden Marketing Ltd
Cosmos Products Inc
Halron Industries Ltd
Horizon International
Howard Parfitt Sales
J W Patterson
Jafre International Trading
K T Products Ltd
Marlyn International Trading
Mouldens Ltd
Pacific Supply Co Ltd
Pollock Import Co of Vancouver Ltd
Protag Enterprises Limited
T R King Marketing Ltd
Trojan Agencies Limited
Wi-band Supply Co Ltd

HARDWOODS
Coal Harbour Agencies
East Asiatic Company (Canada)
Finewood Trading Company

HEATING APPARATUS AND EQUIPMENT, EXCEPT SOLAR
Barclay Sales Ltd
Cessna Imports Ltd
E P Davidson & Company Ltd
H F Clarke Ltd
John M Leary Associates Ltd

HOBBY AND CRAFT SUPPLIES
House of Orange Importers Ltd
Polaris Products Inc

HOME ENTERTAINMENT EQUIPMENT, ELECTRONIC, AND ACCESSORIES
A C Simmonds & Sons Ltd
G P A Associates Sales &
Golden Eagle Import Export Ltd
Mona Electronic Int'nl Co Ltd
S & J Distributors

HOSIERY, WOMEN'S AND MEN'S
Futura Cosmetics Group Ltd
Harvey Woods Ltd
R J Hastings Agencies Limited

HOSPITAL EQUIPMENT AND SUPPLIES
Canada Import & Export
E K Sales

HOUSEHOLD FURNISHINGS, EXCEPT FURNITURE
Bilwan Trading Co Ltd
Mexicorner (Div of Brett Holdings Ltd)
Samcan Sales And Marketing
W C L Agency Ltd

HOUSEWARES
Bilwan Trading Co Ltd
Can Am Importique Corp
Cessna Imports Ltd
Finn Ware Sales Ltd
G Precious & Sons Ltd
Gim Lee Yuen Ltd
McAllister Agencies Ltd
Mexicorner (Div of Brett Holdings Ltd)
Modern Materials Ltd
Necan Import
Northern Feather Ltd
Panel Products
Pascal Marketing Agencies Inc
Pattern Agencies Ltd
R & L Imports Ltd
Robert Young
Ryco Sales Ltd
Spectrum Imports Ltd
W J Fletcher

I

INDUSTRIAL SUPPLIES
C W Barket
Hyatt Industries Ltd
Intercon Agencies Ltd
Marlyn International Trading
Merinta Marketing Company
Saangyong Corporation
Smith Paterson & Assoc Ltd
Valrose Marketing & Sales Ltd

INSTRUMENTS, INDUSTRIAL
J A Hughes & Associates Ltd
Yuasa Shoji Co Ltd

J

JEWEL BOXES
John & Lo Trading Co

JEWELRY
Algi International
Canadian Museum of Flight and Transportation
Coro (Canada) Inc
Edinburgh Tarton Gift Shop
George Products Ltd
Hal-nor Enterprises (1980) Ltd
House of Mclaren
J & M Imports Ltd
Lisa Kao Jewellery Co Ltd
Shugg Agencies
The Scotch Shop

JEWELRY, COSTUME
D J Enterprises
Humber Pacific Enterprises Inc
Prairie Pacific Sales Limited

JEWELS AND GEMSTONES
Cogan & Hanley
P & A Trading Company Limited
Shalimar Gifts Ltd
Suman Enterprises
Toby Rosen Agency

K

KITCHENWARE
A & A Food Importers (1976)
Danica Imports Ltd
Edoko Food Importers Ltd
Finn Ware Sales Ltd
Fuji Trading Co Ltd
K B Napier Ltd
McAllister Agencies Ltd
Modern Materials Ltd
Oscar Dirnfeld Agencies
Pascal Marketing Agencies Inc
Shalimar Gifts Ltd
Treasure House Imports

KNIVES
Holland Imports Inc
Imperial International Canada
K T Products Ltd
Kingfisher Agencies (1972) Ltd

L

LABELS AND LABELLING EQUIPMENT
D G Peterson Sales
Hindin Sales Ltd

LABORATORY EQUIPMENT AND SUPPLIES
Dierks Equipment Sales Ltd

LAMPS AND LIGHTING FIXTURES
Bruce Agencies Ltd
Cardinal Marketing Ltd
Classic Lighting Products Inc
Eastern Sales Ltd
Necan Import
T K Lee Company Ltd
Vassa Enterprises Ltd

LEATHER GOODS, EXCEPT LUGGAGE AND CLOTHING
Bill Gray Agencies
Gabay Imports Inc
Lillico Holdings Ltd
M D Charlton Co Ltd
Mexicorner (Div of Brett Holdings Ltd)
Trojan Agencies Limited

LUGGAGE
Al Zucker Agencies Ltd
Biltzan Agencies Ltd
M Routtenberg Sales
Wm Champion Agencies Ltd

LUMBER
Finewood Trading Company
M D Tuck Lumber Co Ltd
P & A Trading Company Limited
Pexim Enterprises Inc
Tsuda Canada Ltd

M

MACHINERY AND EQUIPMENT, INDUSTRIAL AND LIGHT
Brother International Corp
Classic Lighting Products Inc
E P Davidson & Company Ltd
General Sales Syndicate Ltd
H F Clarke Ltd
Komatsu Canada Ltd
M C M Sales
Marubeni Canada Ltd
Mitsubishi Canada Limited
Slough Products
Smith Paterson & Assoc Ltd
Wi-band Supply Co Ltd
Winvan Distributors Ltd

MARINE ACCESSORIES AND SUPPLIES
Daewoo Corporation
Wi-band Supply Co Ltd

MATERIAL HANDLING EQUIPMENT
Golden Key Trading Co Ltd
Komatsu Canada Ltd
Slough Products
Winvan Distributors Ltd

MEDICAL SUPPLIES
Canada Import & Export
Cosmos Products Inc
E K Sales

METAL PRODUCTS, FERROUS
Asicana Trading Co Ltd

METAL PRODUCTS, NON-FERROUS
Marubeni Canada Ltd
Mitsubishi Canada Limited

METERS AND METERING DEVICES
Eastern Sales Ltd

MINING EQUIPMENT AND SUPPLIES
Sumitomo Metal Mining

MIRRORS
International Factory Sales

MOTOR VEHICLE ACCESSORIES AND PARTS
Action Sales Agency Ltd
Bretioner Sales & Imports
Cardinal Marketing Ltd
Cyntex Canada Ltd
Hyatt Industries Ltd
J E Cartmel Ltd
Lyman Agencies Ltd
Pexim Enterprises Inc
Rema Tip-top
Rivest Design Export & Import
Tesco Trading Co Ltd
Universal Marketing Ltd

MOTORCYCLES, PARTS AND ACCESSORIES
Boyes & Rosser Ltd
Cyntex Canada Ltd
Fred Deeley Imports Ltd
Tesco Trading Co Ltd

MUSICAL INSTRUMENTS
Beda Export-Import Ltd

N

NOVELTIES
A K Marketing Co
A R G Agency Associates Ltd
Amos Agencies Ltd
Atlas Agencies Import Export
Bestward Gift Centre Ltd
Cathay Importers Ltd
Continental Trading
G S Teja Ltd
George Products Ltd
H K Imports Ltd
House of Mclaren
Jim Campbell Agencies Ltd
John & Lo Trading Co
Kenwest Enterprises Ltd
Loreco Marketing Co
Luxford Gifts Ltd
Manrep Sales Limited
Marufuji Trading Co Ltd
Pacific Supply Co Ltd
Pascal Marketing Agencies Inc
Prairie Pacific Sales Limited
Robert Young
Sterling Agencies (1963) Ltd
Treasure House Imports
Wonderland Enterprises Ltd

O

OFFICE FIXTURES AND EQUIPMENT
Brother International Corp

OPTICAL EQUIPMENT AND SUPPLIES
G E Corrigan Agencies Ltd
Gordon Lunden Agencies Ltd
International Importers Ltd
W C L Agency Ltd
William S Fry Agencies Ltd

P

PACKAGING MATERIALS
Eto Natural Food Processors
I S Estates
Polypak Distributors Ltd

PAINTERS' MATERIALS AND SUPPLIES, EXCEPT PAINT
Action Sales Agency Ltd
Don's Agencies Ltd
Holland Imports Inc
Manrep Sales Limited
Pascal Marketing Agencies Inc
Pollock Import Co of Vancouver Ltd
Polypak Distributors Ltd

PAINTS AND FINISHES, ALL TYPES, EXCEPT ARTISTS'
Don's Agencies Ltd

PAPER PRODUCTS, EXCEPT STATIONERY
C W Barket
Canfor Limited
Corden Marketing Ltd
Tees & Persse Limited

PERFUMES AND TOILETRIES
Futura Cosmetics Group Ltd
Gordon Parker Agencies Ltd
J A Rattenbury Ltd
Koncise Sales Ltd
Newell Agencies
R C Smith Agency
Thomas E Paterson Ltd

PERSONAL AIDS, EXCEPT COSMETICS
Atlas Agencies Import Export
Colonia Importers Ltd
G P A Associates Sales &
Gordon Lunden Agencies Ltd
Gordon Parker Agencies Ltd
Prairie Pacific Sales Limited
Rheingold Food International

PEWTERWARE
J & M Imports Ltd

PHOTOGRAPHIC EQUIPMENT AND SUPPLIES
Pentax of Canada Ltd
Pim's House of Photography Ltd

PIPES, HOSES, AND FITTINGS
Acme Fire & Savety Co Ltd
Dacon Industries Ltd
Daewoo Corporation
Hett Agencies Ltd
Hi-line Aluminum Welding Ltd
Madison Sales Ltd
New-line Products Ltd
Protin Import Ltd

PLASTIC MATERIAL
Fishers Continental
W C L Agency Ltd

PLASTIC PRODUCTS, FABRICATED
Haney Pottery Sales Ltd
J W Patterson
Jafre International Trading
McAllister Agencies Ltd

PLUMRERS' SUPPLIES, N.E.S.
Barclay Sales Ltd
Cardinal Marketing Ltd
Dierks Equipment Sales Ltd
Hett Agencies Ltd
Samcan Sales And Marketing
T R King Marketing Ltd

PLYWOOD
Canadian Museum of Flight and Transportation
Canfor Limited
Finewood Trading Company
Michael Doyle & Associates

PNEUMATIC EQUIPMENT
Don's Agencies Ltd
Rema Tip-top

POLLUTION CONTROL EQUIPMENT
Elbowe Sales
Hyatt Industries Ltd
Valrose Marketing & Sales Ltd

PORCELAIN
J J Krol Ltd
Seto Imports Ltd
Yuen Fong Co Ltd

PRINTERS' EQUIPMENT AND SUPPLIES
Howard Parfitt Sales

PULP MILL EQUIPMENT
Devron Manufacturing Ltd
E P Davidson & Company Ltd

PUMPING EQUIPMENT AND PARTS
Cessna Imports Ltd
H F Clarke Ltd
Hett Agencies Ltd
Sucee Equipment Distributors

PURSES AND HANDBAGS
Al Zucker Agencies Ltd
Algi International
Brixton Industries Ltd
Daewoo Corporation
Gabay Imports Inc
Gisele Importers Ltd
International Factory Sales
John & Lo Trading Co
M Routtenberg Sales
Major Imports Ltd
Mexicorner (Div of Brett Holdings Ltd)
Spectrum Imports Ltd
Toby Rosen Agency
Van Camp Agencies
Van-shir Ent
Wm Champion Agencies Ltd

R

RECORDINGS, PHONOGRAPH AND TAPE
Shannock Marketing Associates

RECREATIONAL EQUIPMENT
Centaur Products Inc
Jack Hutton & Associates
R Hewitt Sales Ltd
Steve Gibson Agencies Ltd

RUBBER PRODUCTS
E P Davidson & Company Ltd
Gordon Lunden Agencies Ltd
Mitsubishi Canada Limited
New-line Products Ltd

S

SAFETY EQUIPMENT
Acme Fire & Savety Co Ltd
Dierks Equipment Sales Ltd
Gossamer Marketing Group

SECURITY PRODUCTS
Burtek Marketing Inc
Cyntex Canada Ltd
D G MacLachlan Ltd
Intercheck Corporation
Pollock Import Co of Vancouver Ltd

SEWING SUPPLIES AND FINDINGS
G P A Associates Sales &
H A Kidd
H Lipsman Sales
Jason Piper Imports Inc
John & Lo Trading Co
Melvin Oser Agencies Ltd
Orion Products Ltd

SHADES, WINDOW AND BLIND
John Bowron & Co Ltd
Telnor Enterprises
Trans Nation Emporium Ltd

SILVERWARE
Hardy Imports Ltd
J & M Imports Ltd

SMOKERS' SUPPLIES
Oscar Dirnfeld Agencies

SOUVENIRS
Arden Marketing Co
Barton Of Canada Ltd
Bernie Mathieu Agencies Ltd
Canadian Museum of Flight and Transportation
Devon Marketing Ltd
Luxford Gifts Ltd
Oscar Dirnfeld Agencies
Sterling Agencies (1963) Ltd
Treasure House Imports

SPICES AND HERBS
A & A Food Importers (1976)
C F B Trading Company
G S Teja Ltd
International Spices Inc
L & O International Foods Ltd
P K Trading Ltd

SPORTING GOODS
Boyes & Rosser Ltd
Centaur Products Inc
Chang Bros Enterprises Ltd
Daewoo Corporation
G E Corrigan Agencies Ltd
Gossamer Marketing Group
H Hacking Co Ltd
H K Imports Ltd
Imperial International Canada
Jack Hutton & Associates
K T Products Ltd
M D Charlton Co Ltd
Marlyn International Trading
McAllister Agencies Ltd
Neat Things Importing Ltd
Pacific Supply Co Ltd

R Hewitt Sales Ltd
Rivest Design Export & Import
Tesco Trading Co Ltd

STATIONERY AND OFFICE SUPPLIES
A R G Agency Associates Ltd
Aimex Trading Ltd
Amos Agencies Ltd
Asicana Trading Co Ltd
Daro Agencies
E R I C Corporation
Gossamer Marketing Group
Newell Agencies
Norwestra Sales Ltd
Pascal Marketing Agencies Inc
Protag Enterprises Limited
Trans-can Greetings Inc
Wellex Industries Ltd

STEEL AND STEEL PRODUCTS
Associated Metals & Minerals
Balfour Guthrie And Company
Calkins & Burke Limited
Dacon Industries Ltd
Daewoo Corporation
Echo Trading Ltd
Kawasho International Canada
Kurt Orban Canada Ltd
Marubeni Canada Ltd
Mitsubishi Canada Limited
Okura & Co Canada Ltd
Protin Import Ltd
Triangle Steel & Supply (T W W)
Wesco Industries Ltd

STORE FIXTURES AND EQUIPMENT
A A Sales Ltd

T

TILE, CERAMIC, PLASTIC, ETC.
Ceramosa Products Ltd
Fontile Corporation Ltd
Overseas Trading

TOOLS, GARDENING, AND ACCESSORIES
British Mercantile Trading
Buck Haven
H Lipsman Sales
Holland Imports Inc
Horizon International
Midpoint Distributors of Canada Ltd
Shalimar Gifts Ltd
Sucee Equipment Distributors

TOOLS, HAND, AND ACCESSORIES
271294 BC Ltd
A J H Macdonald Limited
Britmor Tool Co Ltd
Granville Enterprises Ltd
Holland Imports Inc
Howard Parfitt Sales
International Manufacturers' Agents Canada
J E Cartmel Ltd
S I T Holdings Ltd
Shalimar Gifts Ltd
Skinner Thos & Sons Ltd
W C L Agency Ltd
Wesco Industries Ltd
Wi-band Supply Co Ltd

TOOLS, MACHINE AND POWER, AND ACCESSORIES
Buck Haven
Golden Key Trading Co Ltd
Granville Enterprises Ltd
Holland Imports Inc
Intercon Agencies Ltd
J E Cartmel Ltd
Rema Tip-top
S I T Holdings Ltd
Skinner Thos & Sons Ltd
Trans World Traders Canada Ltd

TOWERS, TRANSMISSION, AND TRANSMISSION LINE HARDWARE
East Asiatic Company (Canada)
International Manufacturers' Agents Canada

TOYS
A Z Trading Co Ltd
Asicana Trading Co Ltd
Barton Of Canada Ltd
Chang Bros Enterprises Ltd
Cosmos Products Inc
Gordon Wilson Sales
H K Imports Ltd
H Lipsman Sales
J R Klady Agencies Ltd
Loreco Marketing Co
Rivest Design Export & Import

U

UMBRELLAS
A Z Trading Co Ltd
Algi International
Biltzan Agencies Ltd
John & Lo Trading Co
Van-shir Ent

V

VALVES AND FITTINGS
M A Steward & Sons Ltd
Valrose Marketing & Sales Ltd
Yuasa Shoji Co Ltd

W

WALLCOVERINGS
Pax Traders Inc

WIRE AND WIRE PRODUCTS
Dacon Industries Ltd

WOOD PRODUCTS
A A Sales Ltd
Anglo American Cedar Products
Canadian Museum of Flight and Transportation
Canadian Takahashi Limited
Canfor Limited
Canusa Wood Products Limited
Coal Harbour Agencies
Emec Trading Ltd
Finewood Trading Company
Granville Enterprises Ltd

WOOL AND WOOL PRODUCTS, EXCEPT YARNS
Mainline Distributors Ltd

Y

YARNS
Alcheringa Ltd
Donald B Carmichael Ltd
H Lipsman Sales

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